



Metodologie, Tecnologie, Architetture, Prodotti per competere nella IV rivoluzione industriale

Udine, 5 maggio 2016

 POLITECNICO DI MILANO

**In un mondo di slogan e sigle, quali sono i problemi prioritari da risolvere?
Con quale metodologia e con quali strumenti?**



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URL: <http://www.kaemart.it>

- Slogan e sigle
- Il quadro / lo scenario di riferimento
- Quali i veri problemi
- Come affrontarli

Slogan, Hot words or buzzwords ?

- 3D Printing
- 4th Industrial Revolution
- Additive Manufacturing
- AGILE
- AR and VR
- CAD
- CIM
- Circular Economy
- Cloud
- Common Research
- Complexity
- Connectivity
- Continuous
- Change
- Cooperation
- Cyber-Physical Systems
- Digital Enterprise
- Digital Manufacturing
- Eco Design
- Exponential Evolution
- Federation
- Functional Modeling
- Globalization
- Horizon 2020
- Human resources
- Hybrid Manufacturing
- Incubators
- Industry 4.0
- Innovation Rate
- Internal Knowledge exploitation
- IoE
- IoT
- M&A
- Mobility
- Multi-
- Open Innovation
- Optimization
- PDM
- Platform-based SW
- PLM
- Regional programs
- Shared Knowledge
- Simulation Based Design
- Singularity
- Smart Factory
- Smart Manufacturing
- Start Up
- System > Product > Service
- TRIZ
- User Centered Design
- UX Design
- Virtual Prototyping
- Virtualization
-

Un analisi semantica

CONTEXT	Actual Problem	Opportunities	Enabling Technologies
4th Industrial Revolution	Clear Vision	Common Research	3D Printing
Additive Manufacturing	Control	Cooperation	AGILE
Circular Economy	Customization	Federation	AR and VR
Cloud	Efficiency	Horizon 2020	CAD
Complexity	Fast response	Human resources	CIM
Connectivity	Flexibility	Incubators	Cloud
Continuous	Innovation	Internal Knowledge exploitation	Co Design
Change	Mobility	M&A	Functional Modeling
Cyber-Physical Systems	Perceived Value	Regional programs	Hybrid Manufacturing
Digital Enterprise	Plan	Shared Knowledge	IoT
Digital Manufacturing	Product Development	Start Up	Mobility
Exponential Evolution	Process Optimization		Open Innovation
Globalization	Reliability Strategy		Optimization
Industry 4.0	Tacit Knowledge		PDM
Innovation Rate			Platform-based SW
IoE			PLM
IoT			Simulation Based Design
Mobility			TRIZ
Multi-			User Centered Design
Singularity			UX Design
Smart Factory			Virtual Prototyping
Smart Manufacturing			
System > Product > Service			
Virtualization			

Quindi

Necessità di chiarire...

.... per definire un quadro di riferimento in cui

collocare:

- § Il contesto
- § I trends
 - Nel contesto globale
 - Nei contesti specifici
- § I problemi
 - Reali e/o potenziali
 - Attuali e/o futuri
 - Le loro cause, conseguenze e possibilità di soluzione
- § Le disruptions
- § Le opportunità
 - Attuali e/o future
 - Reali e/o potenziali
 - Per chi
- § Gli attori
 - Con i loro ruoli
 - Con i loro interessi (espliciti ed impliciti)
 - Con i loro legami e conflitti

	Adjective	Subject	New Enabling Technologies
CONTEXT		<ul style="list-style-type: none">• Economy• Industry• Enterprise• Factory	
Local	Circular	Process	<ul style="list-style-type: none">• IoT• IoE• Cloud• Virtualization• Mobility• Complexity• Multi-• Open• Agile• VP• Platform-based• Cyber-Physical Systems
Sectorial	Smart	<ul style="list-style-type: none">• Innovation• Product Development• Manufacturing• Supply Chain	
National	Digital	How?	
Global	Virtual	<ul style="list-style-type: none">• Change• Share• Federate• Co-Work	
	Exponential		
	Continuous		
	Mobile		
	4.0		
	Global		
	Open		

Dove e chi ne parla ...

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DOVE

Giornali

Convegni su :

- § Politiche economiche
- § Innovazione
- § Finanziamenti EU, nazionali e regionali
- § Strategie

Eventi marketing di vendors
e consulenti

Fiere di settore

Webinar

.....

Cazzeggio alla moda

CHI

Giornalisti

Economisti

Politici

Vendors

Consulenti vari

Accademici

Pianificatori

Associazionisti





.....

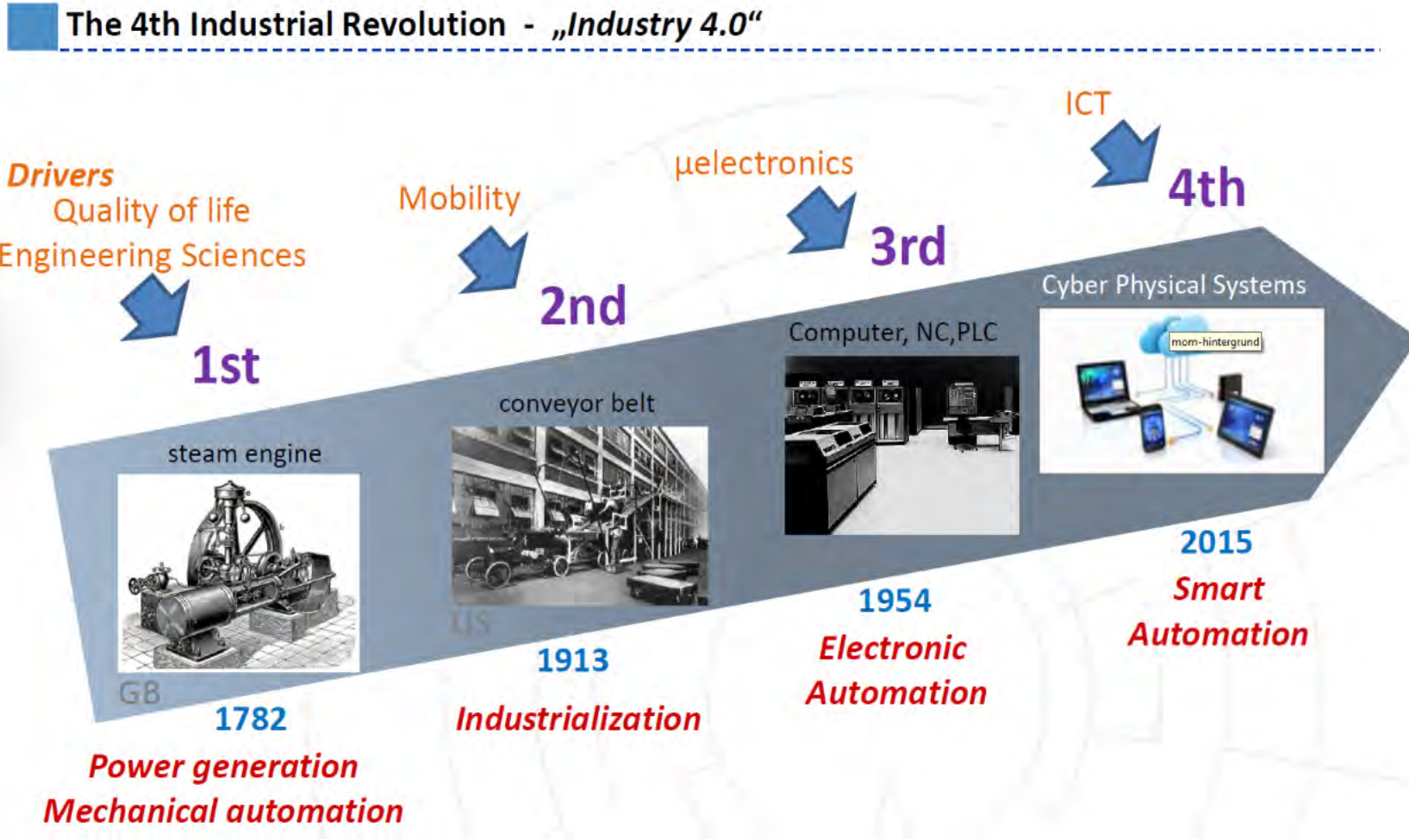
.... **e gli Industriali ?**

.... **specie delle PMI ?**



Navigating the next industrial revolution

Revolution	Year	Information	
	1	1784	Steam, water, mechanical production equipment
	2	1870	Division of labour, electricity, mass production
	3	1969	Electronics, IT, automated production
	4	?	Cyber-physical systems



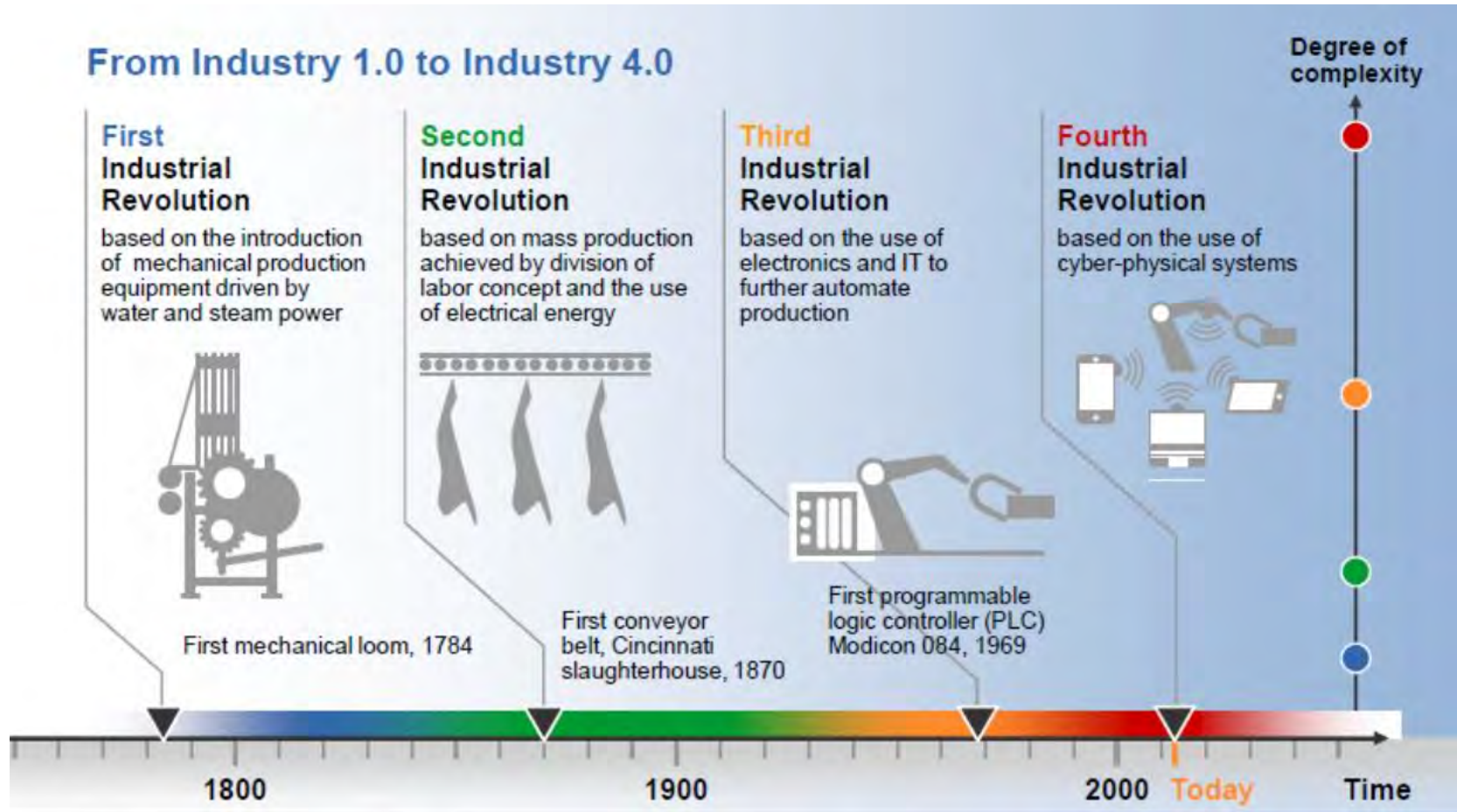
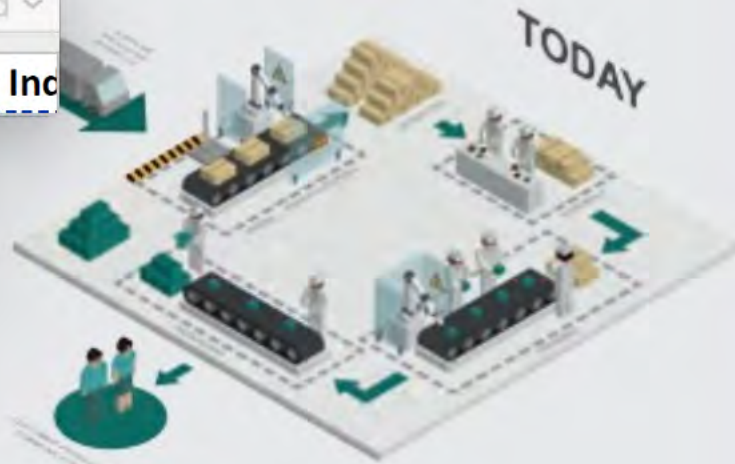


EXHIBIT 2 | Industry 4.0 Is Changing Traditional Manufacturing Relationships

From isolated, optimized cells ...

...to fully integrated data and product flows across borders

ed v
th Inc



Integrated communication along the entire value chain reduces work-in-progress inventory

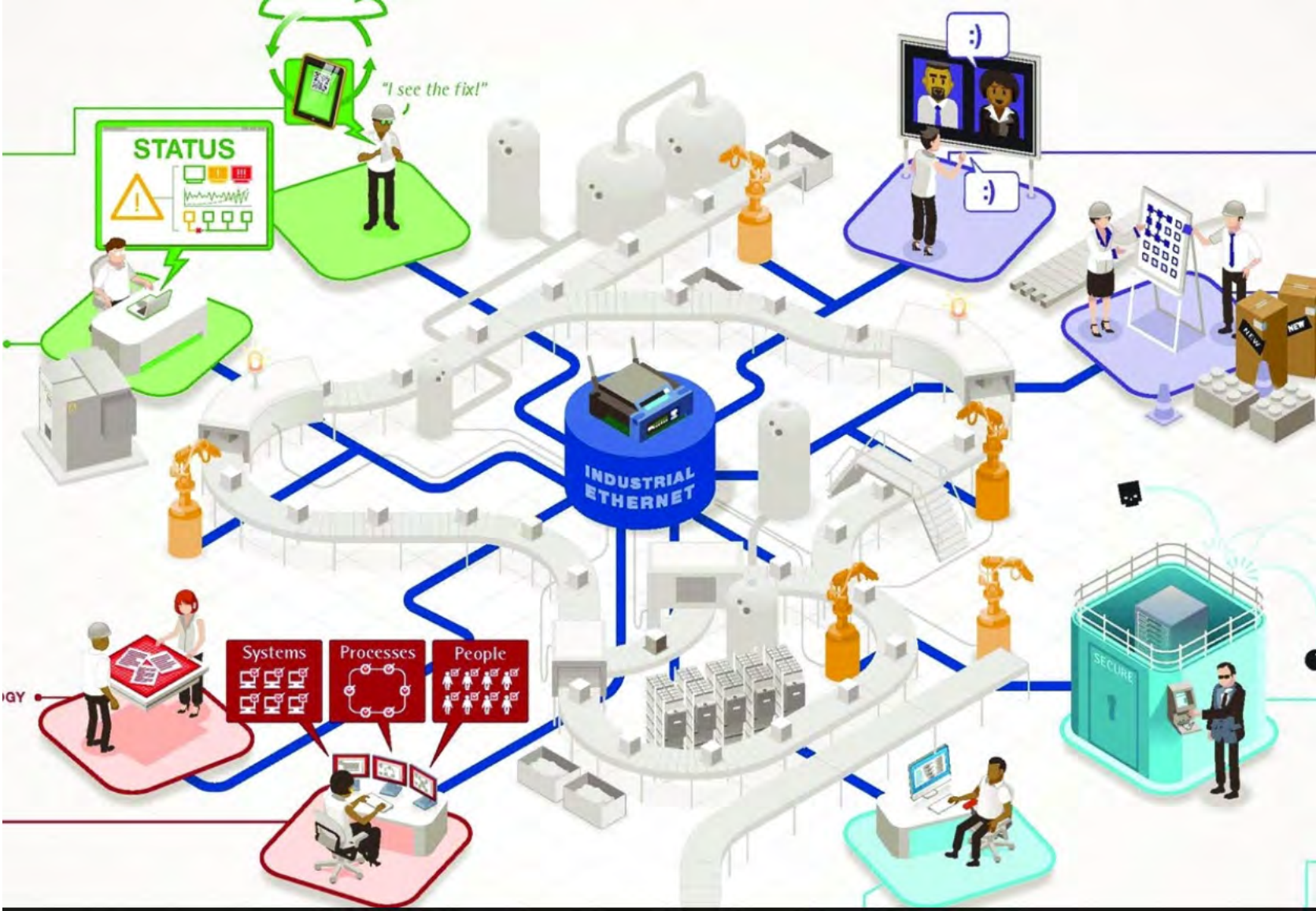
Greater automation will displace some of the least-skilled labor but will require higher-skilled labor for monitoring and managing the factory of the future



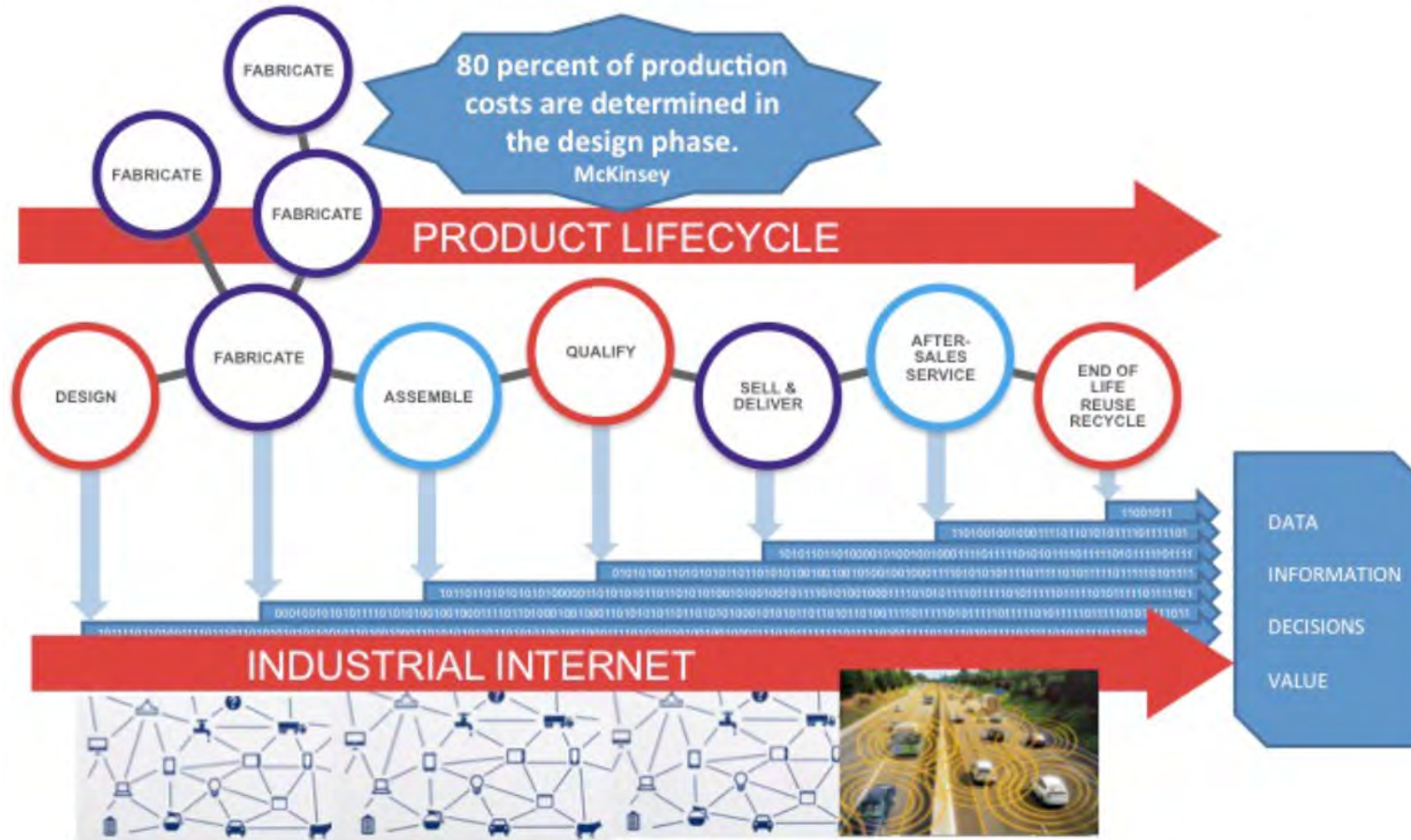
Machine-to-machine and machine-to-human interaction enables customization and small batches

Source: BCG.





WHAT IS DIGITAL MANUFACTURING?



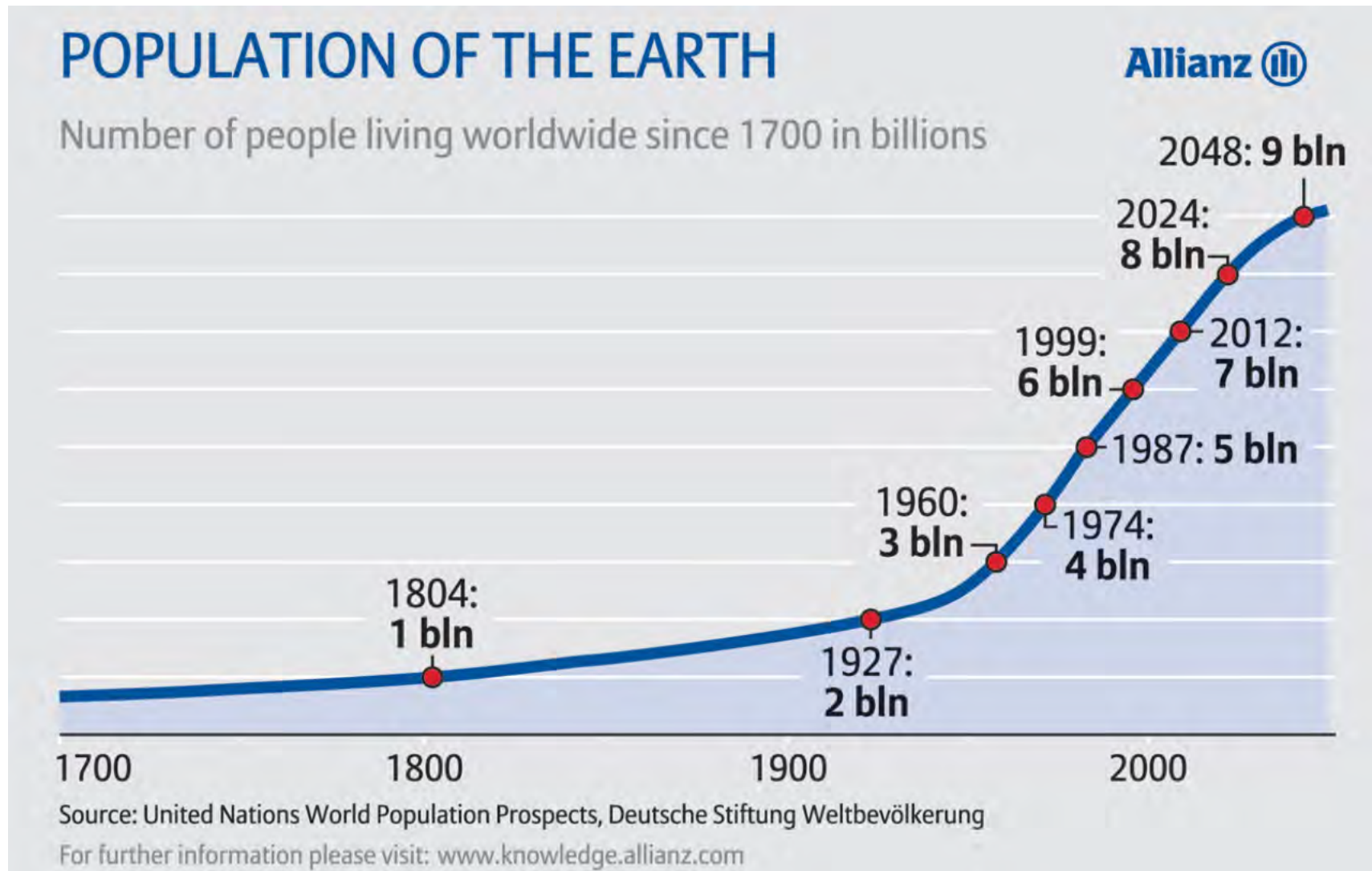
DATA IS GATHERED ALONG 'DIGITAL THREAD' AND AGGREGATED BY THE INDUSTRIAL INTERNET OF SMART, CONNECTED PRODUCTS

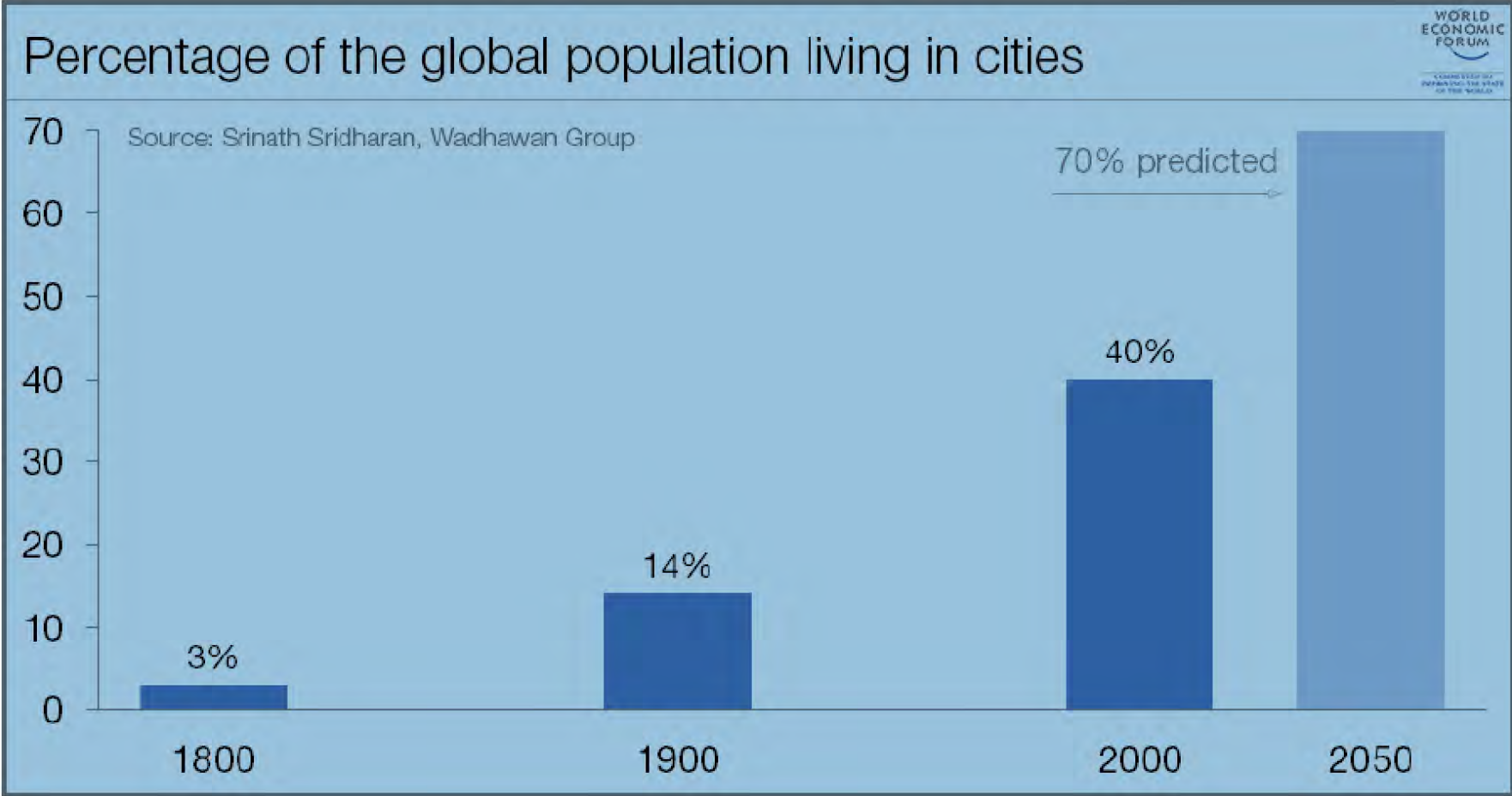
Global Context :

- § Population Growth
- § Urbanization
- § Globalization
- § Customization
- § Business models change

Specific Context :

- § Exponential growth (Moore's law)
- § Virtualization
- § Connectivity
- § Mobility
- § IoE
- § Multi-domain simulation
- § Additive Manufacturing
- § Singularity





1. Make solar energy economical
2. Provide energy from fusion
3. Develop carbon sequestration methods
4. Manage the nitrogen cycle
5. Provide access to clean water
6. Restore and improve urban infrastructure
7. Advance health informatics
8. Engineer better medicines
9. Reverse-engineer the brain
10. Prevent nuclear terror
11. Secure cyberspace
12. Enhance virtual reality
13. Advance personalized learning
14. Engineer the tools of scientific discovery

Improve Energy Production

Improve the Environment

Improve Health Care

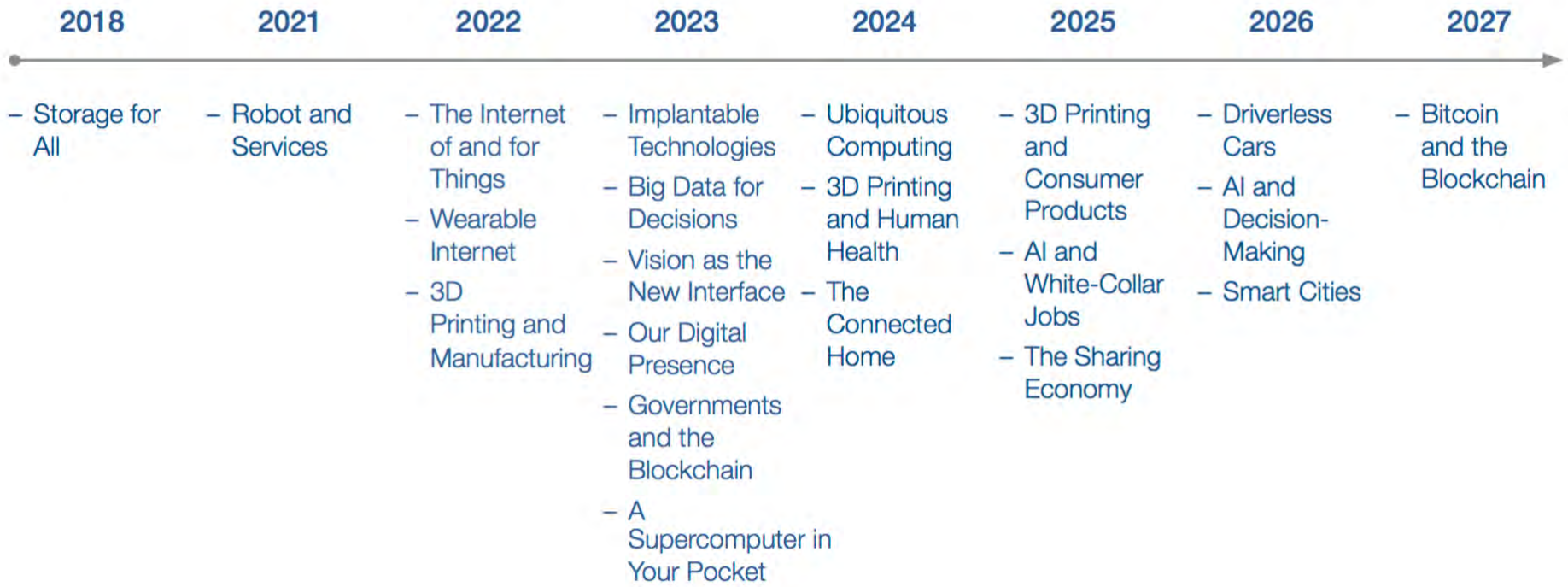
Improve Security

Improve Learning and Discovery

National Academy of Engineering : Grand Challenges of Engineering 2011

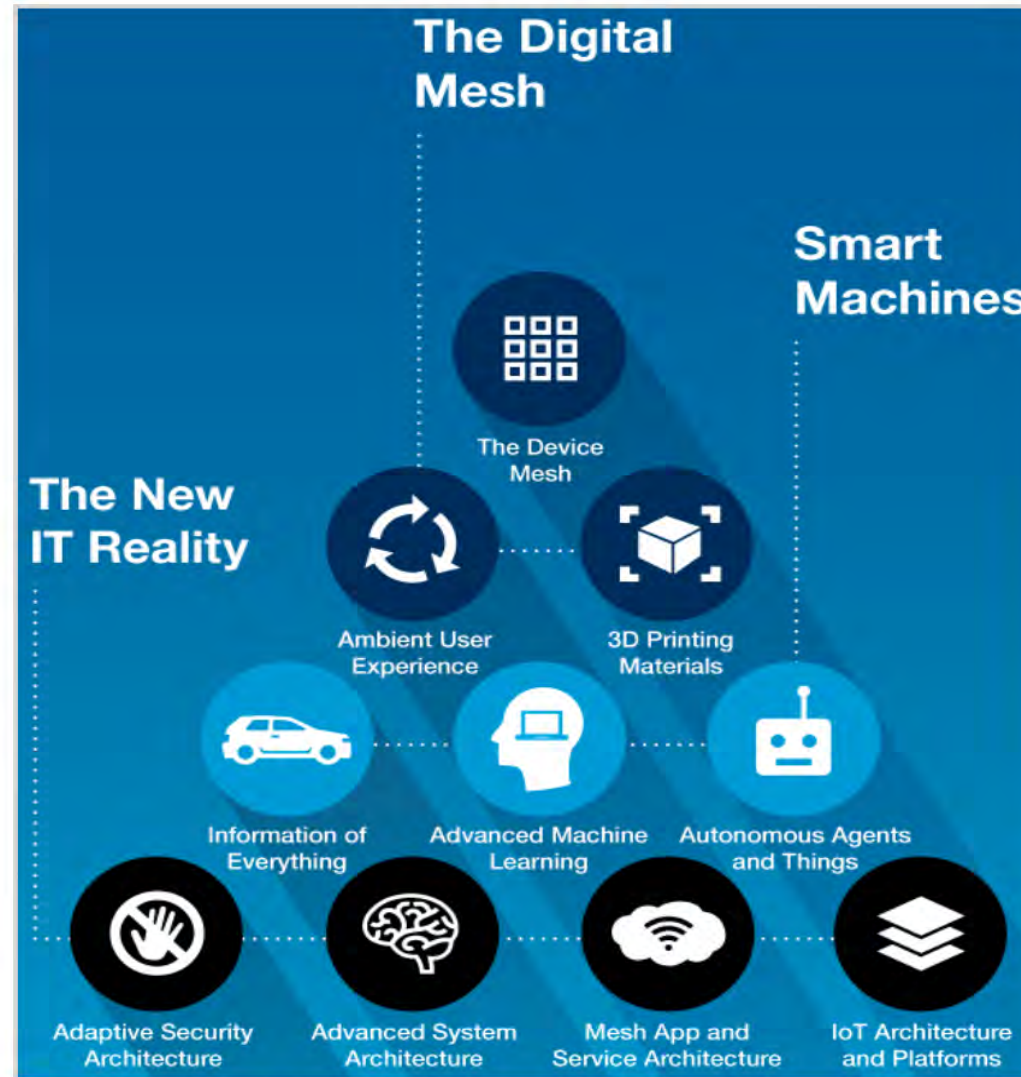
Deep Shift: Technology tipping points and Societal Impact (WEF 2015)

Figure 1: Average Year Each Tipping Point Is Expected to Occur ¹



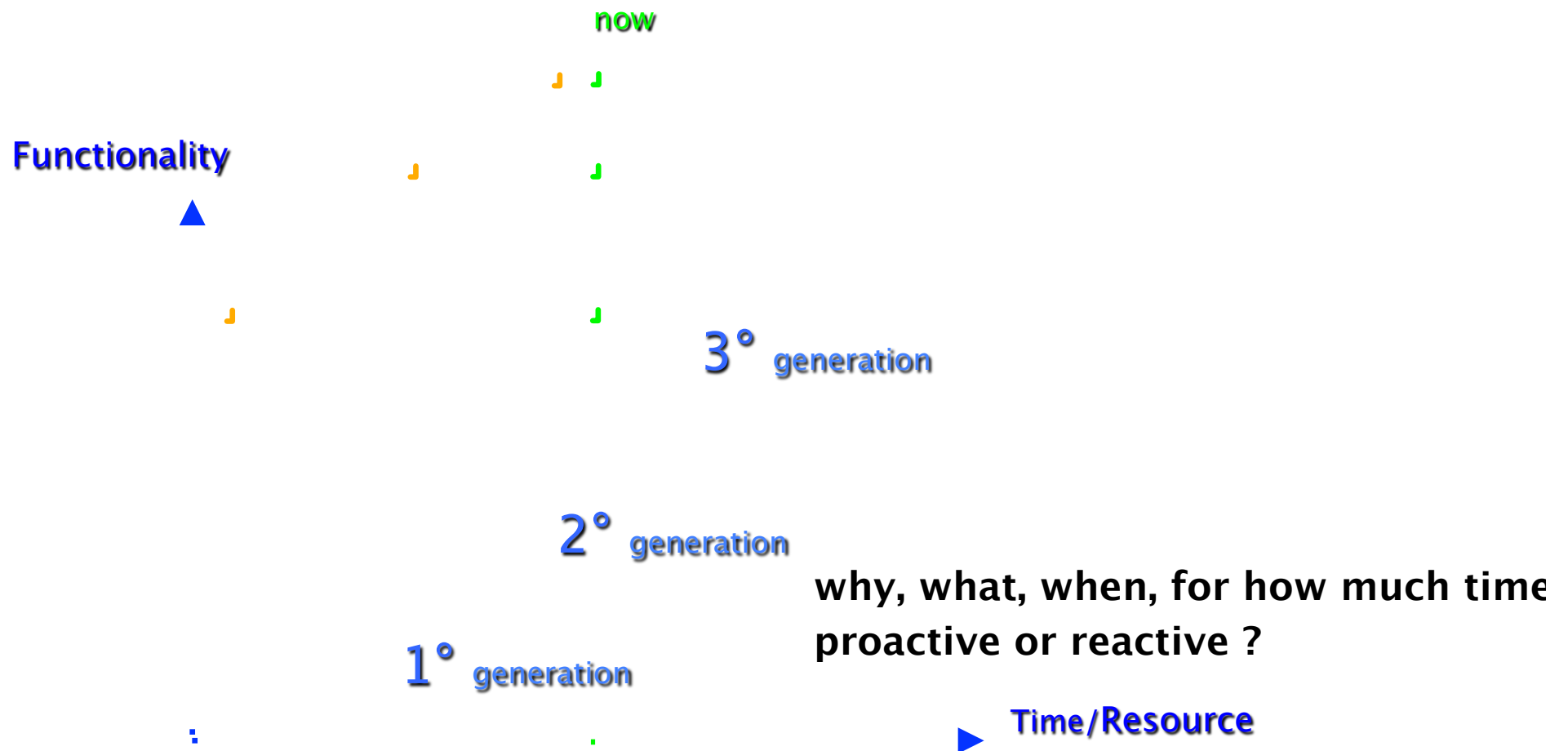
Top 10 Strategic Trends (Gardner)

October 8, 2015



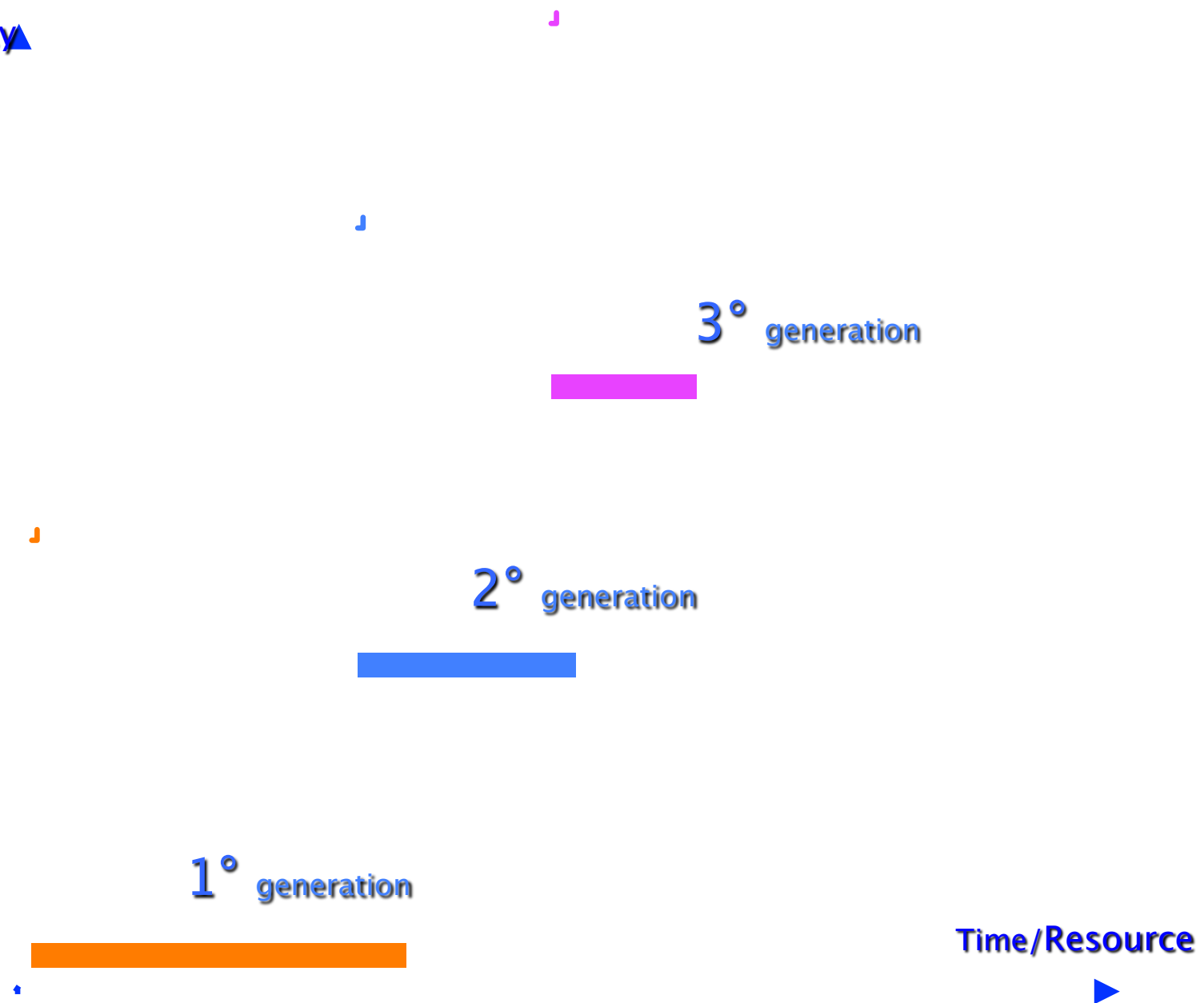
Top 10 strategic trends 2016 (credit: Gartner, Inc.)

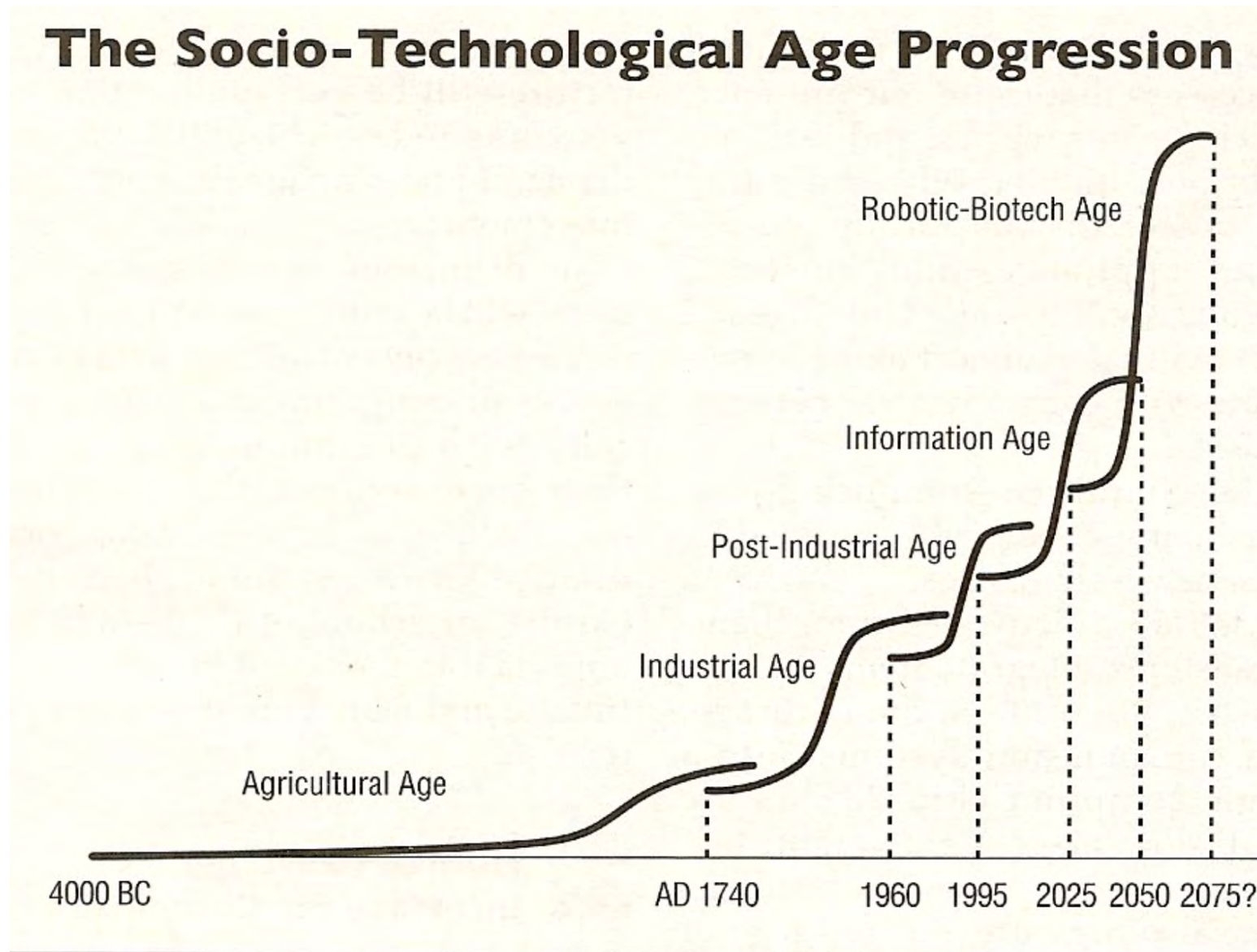
Il pattern S delle generazioni tecnologiche 1/2



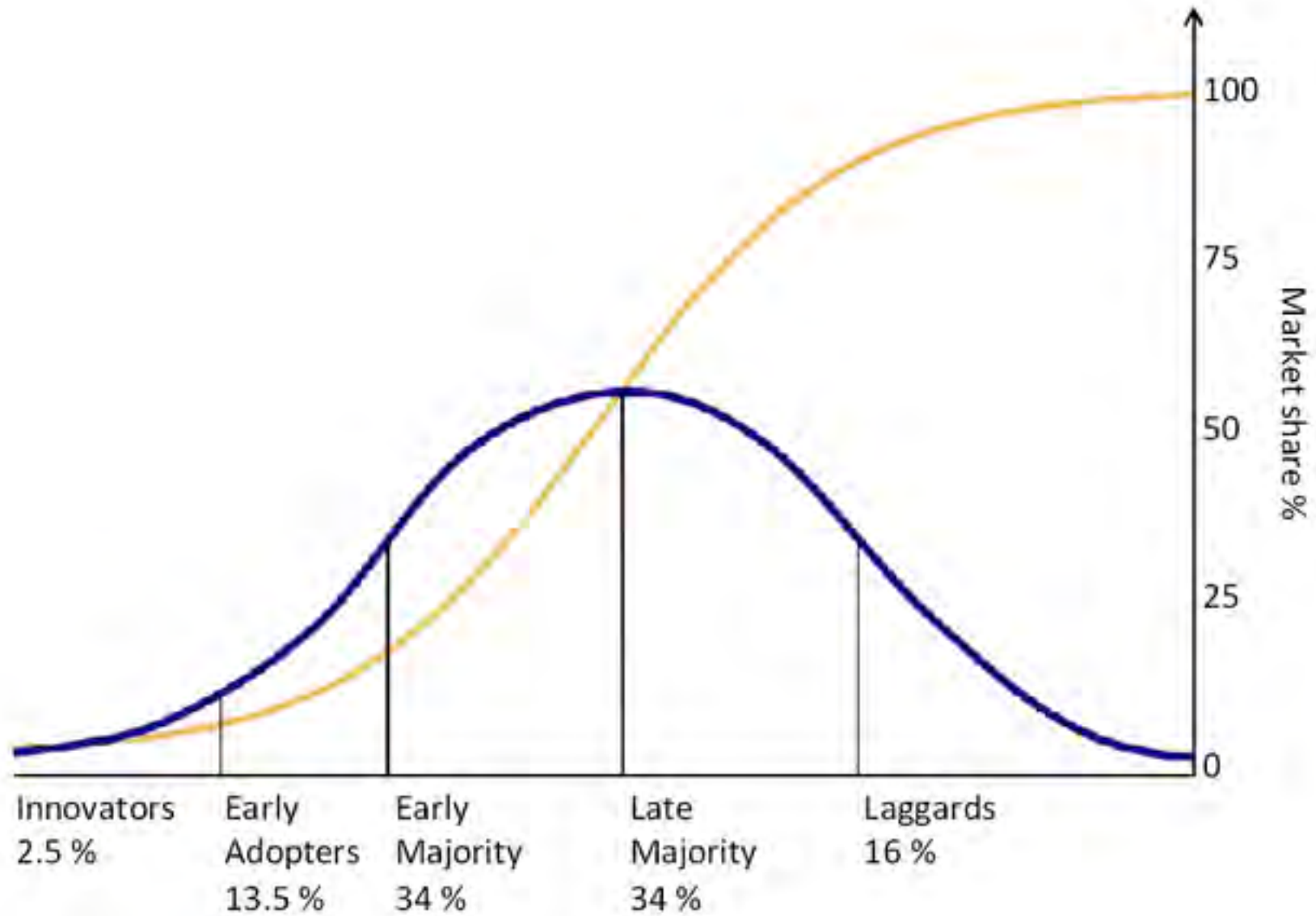
Il pattern S delle generazioni tecnologiche

2/3
Functionality ▲





Rogers's Market Segments



Ref. E.Rogers "Diffusion of Innovation"

Cambiano modello di diffusione e business model

From **Hype**

....to **shark fin**

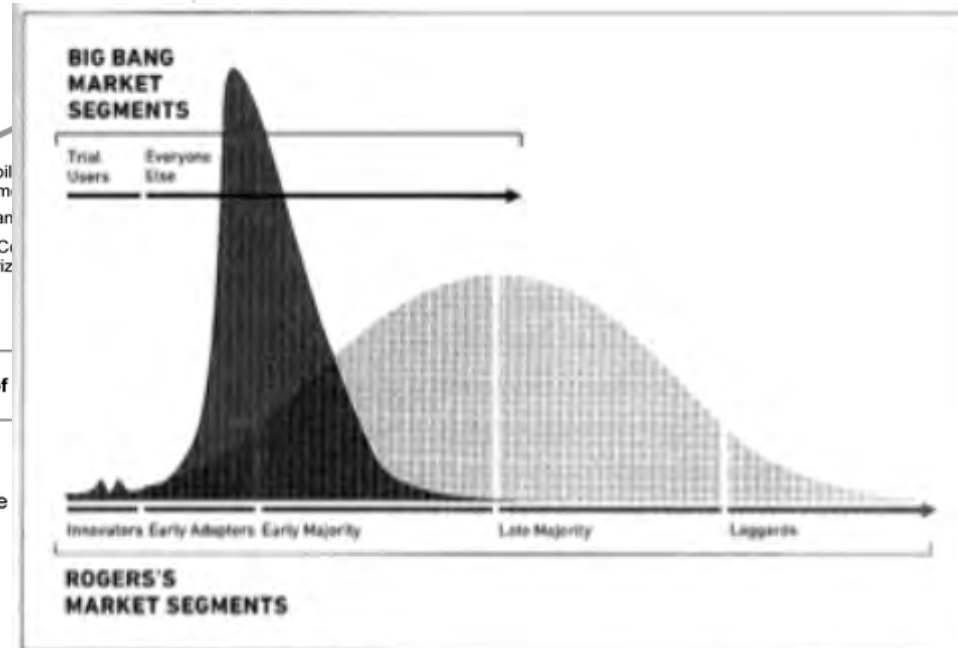
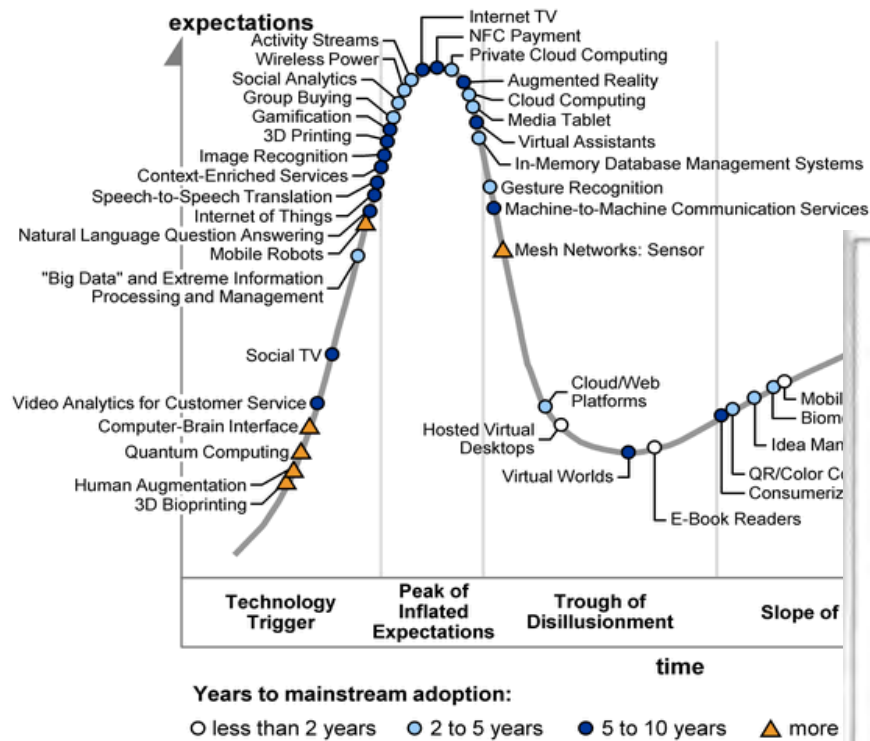
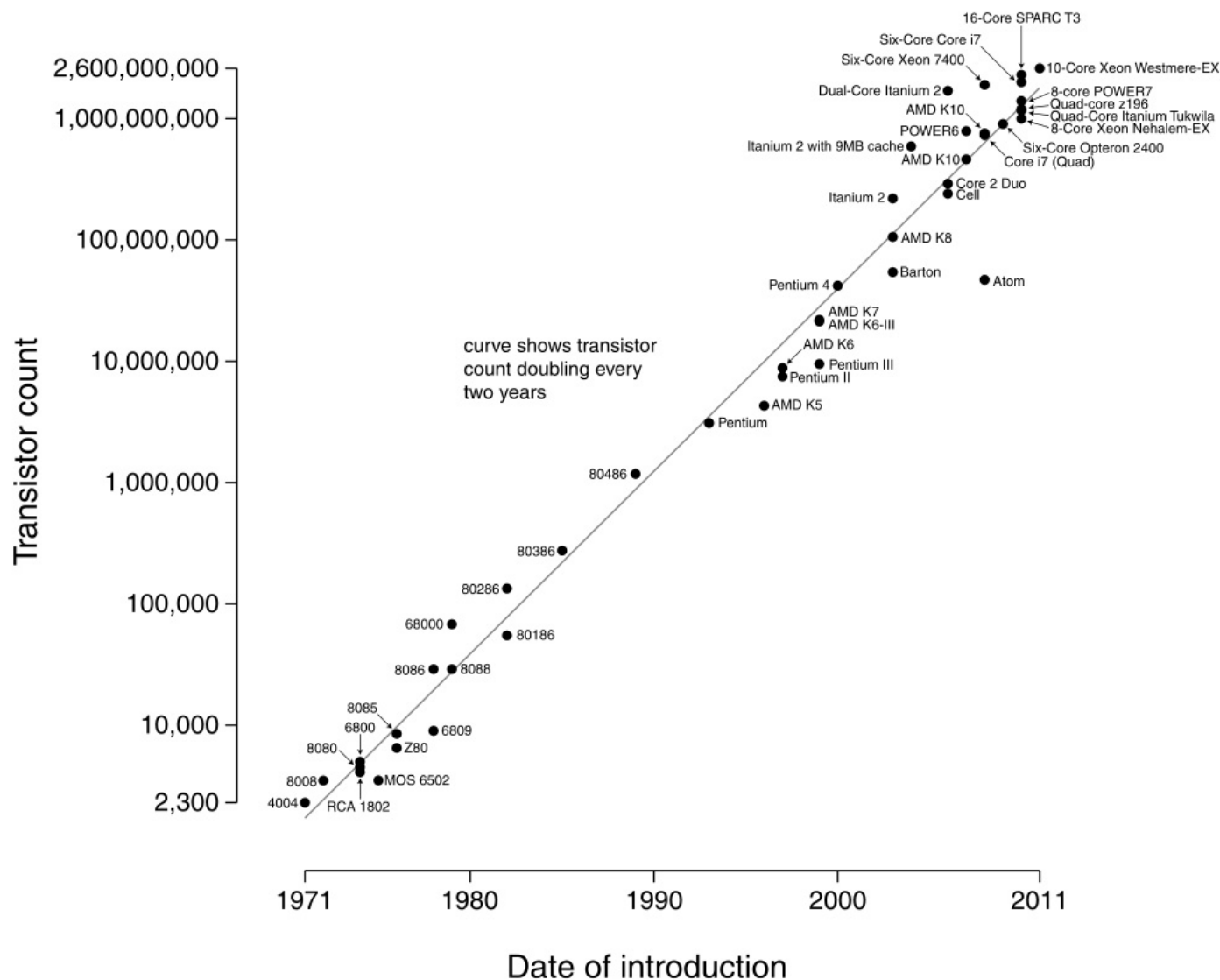


FIGURE 4. Big Bang Market Adoption

From : Larry Downes and Paul Nunes "BIG BANG Disruption"

La mitica "Moore's Law"

Microprocessor Transistor Counts 1971-2011 & Moore's Law



Ray Kurzweil

27

“The Law of Accelerating Returns”, 2001

[http://www.kurzweilai.net/the-law-of-accelerating-](http://www.kurzweilai.net/the-law-of-accelerating-returns)

“The Singularity is near”, Viking 2005

“How to create a mind”, Viking 2012



2014 Head of Engineering @ GOOGLE

Kurzweil Accelerating Intelligence

§ <http://www.kurzweilai.net>

Singularity University

§ <http://singularityu.org>

Big Think: The Coming Singularity (Apr 28, 2009)

§ <https://youtu.be/1ulzS1uCOcE>

Talk at Google, (July 1, 2009)

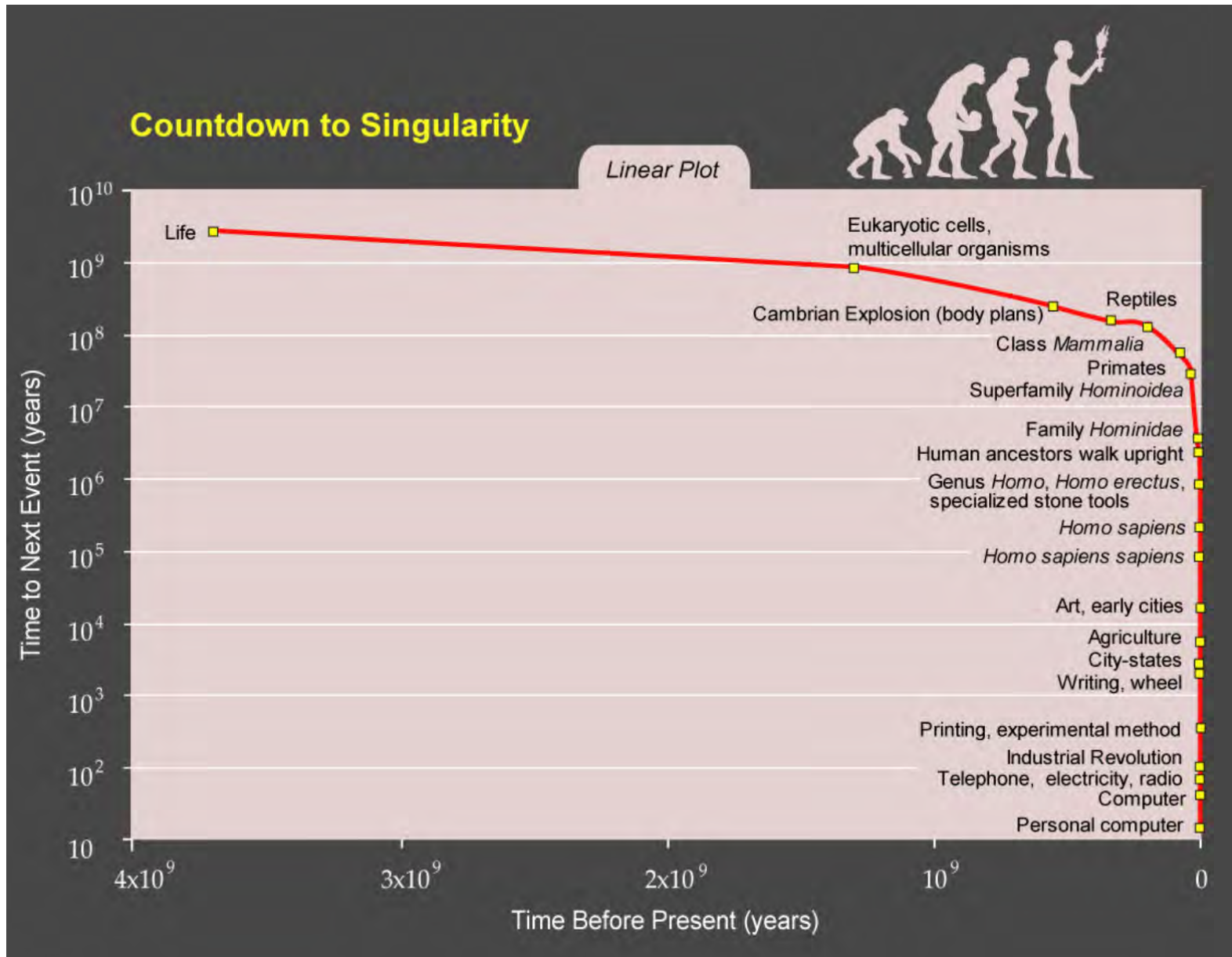
§ <https://youtu.be/43zo82W7aPI>

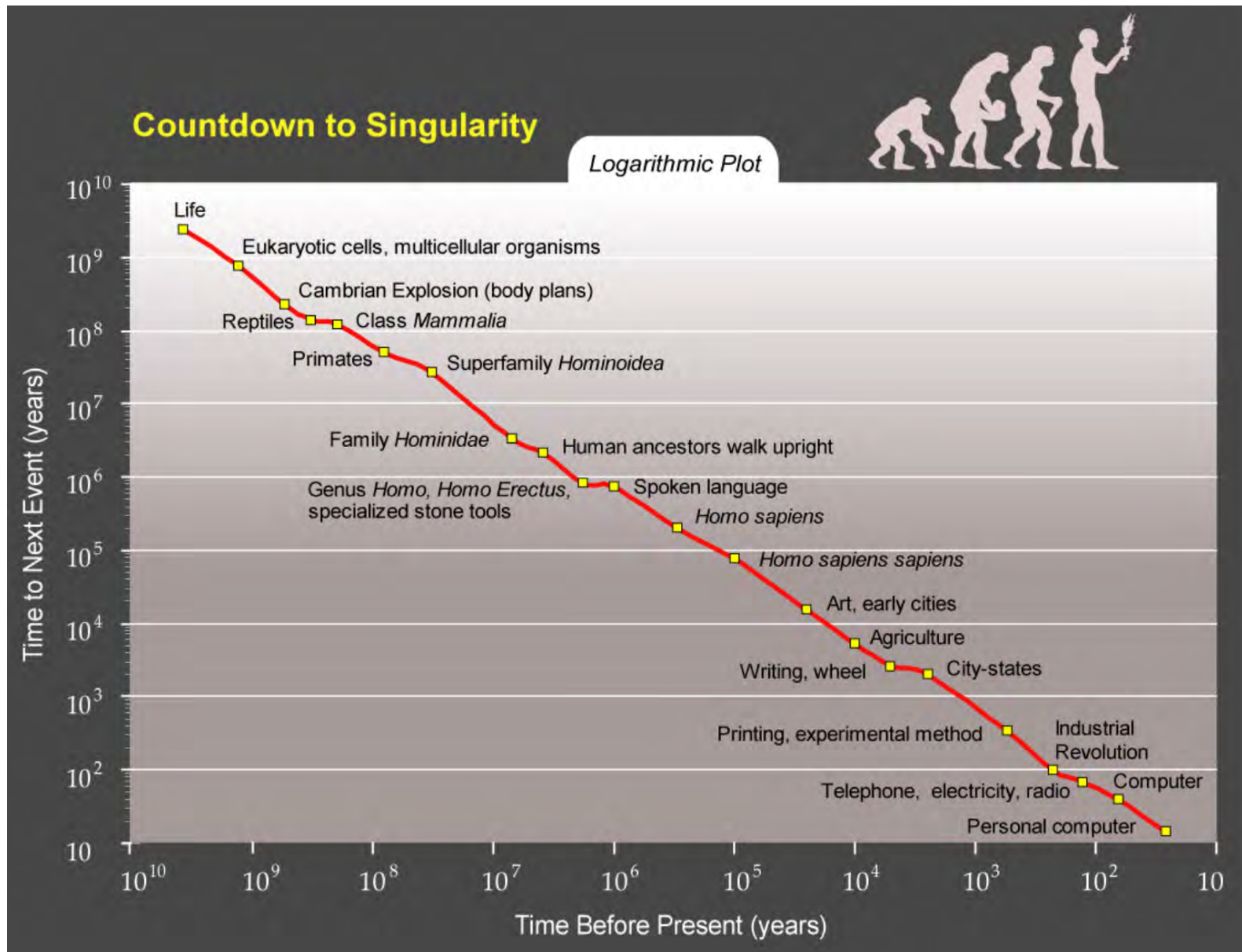
Keynote at the first Executive Program at Singularity University,
(Nov 16, 2009)

§ <https://youtu.be/bis0euOhy58>

TED Talks: Get ready for hybrid thinking, (Jun02, 2014)

§ <https://youtu.be/PVXQUItNEDQ>



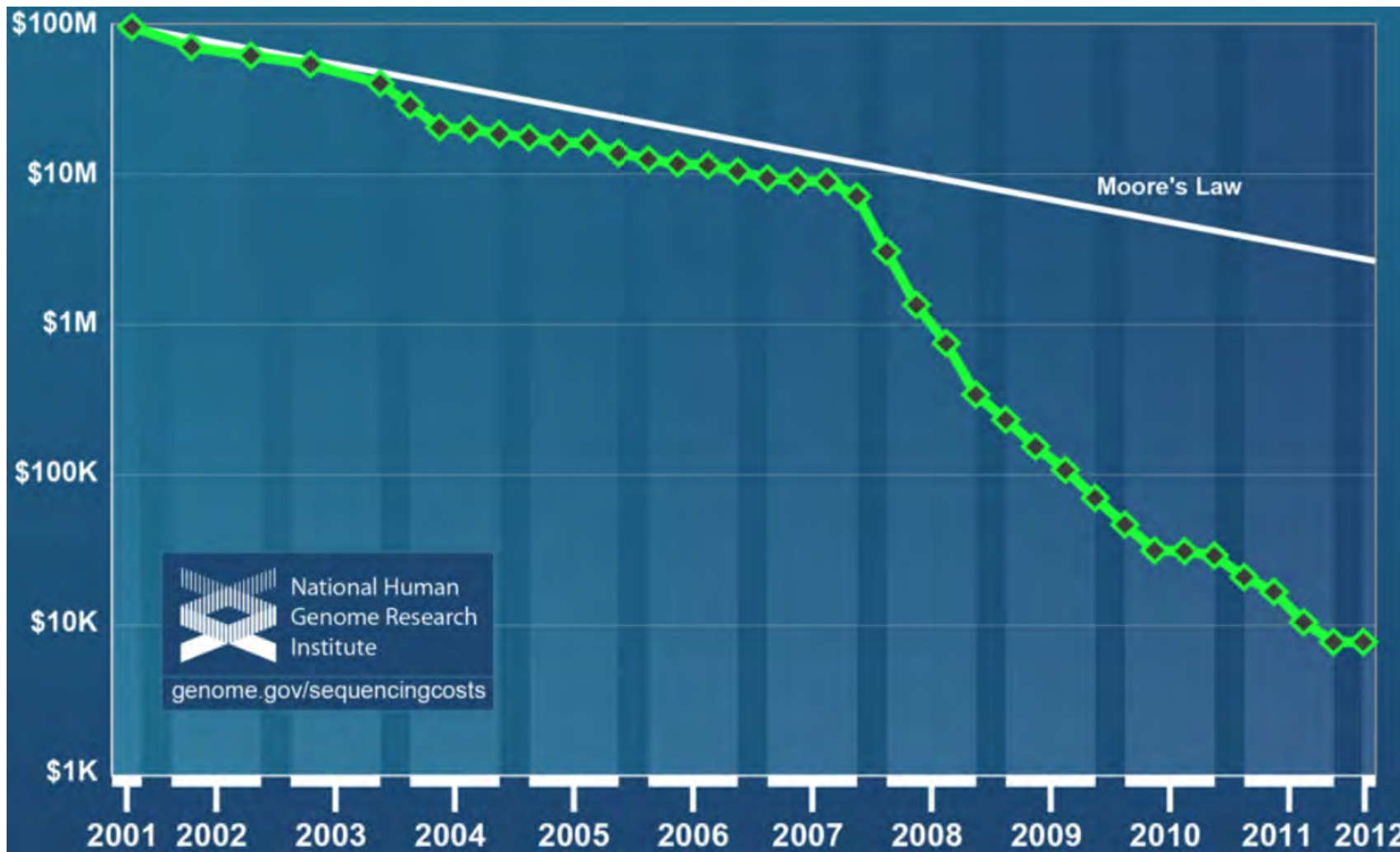


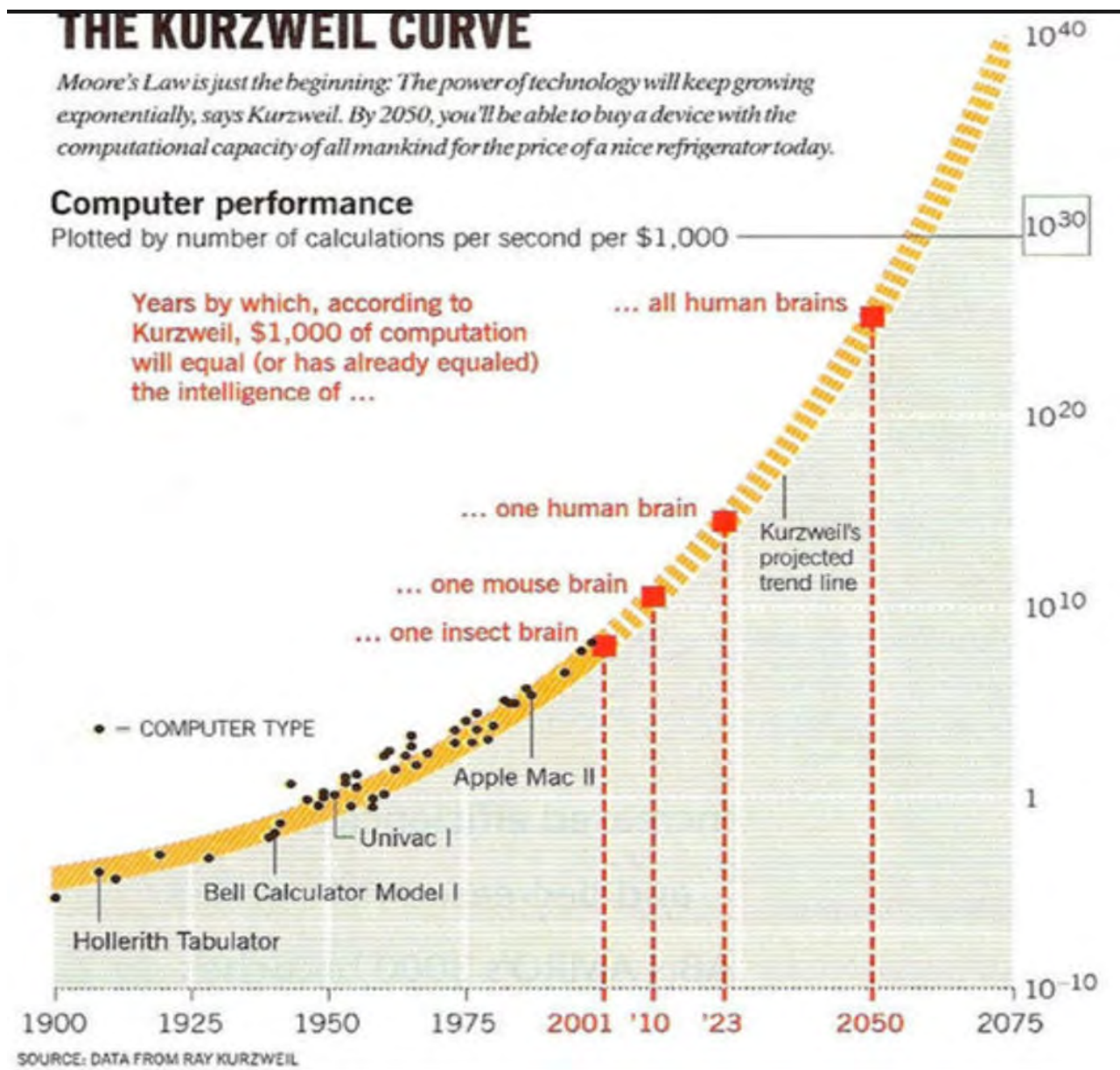
The Law of Accelerating Returns

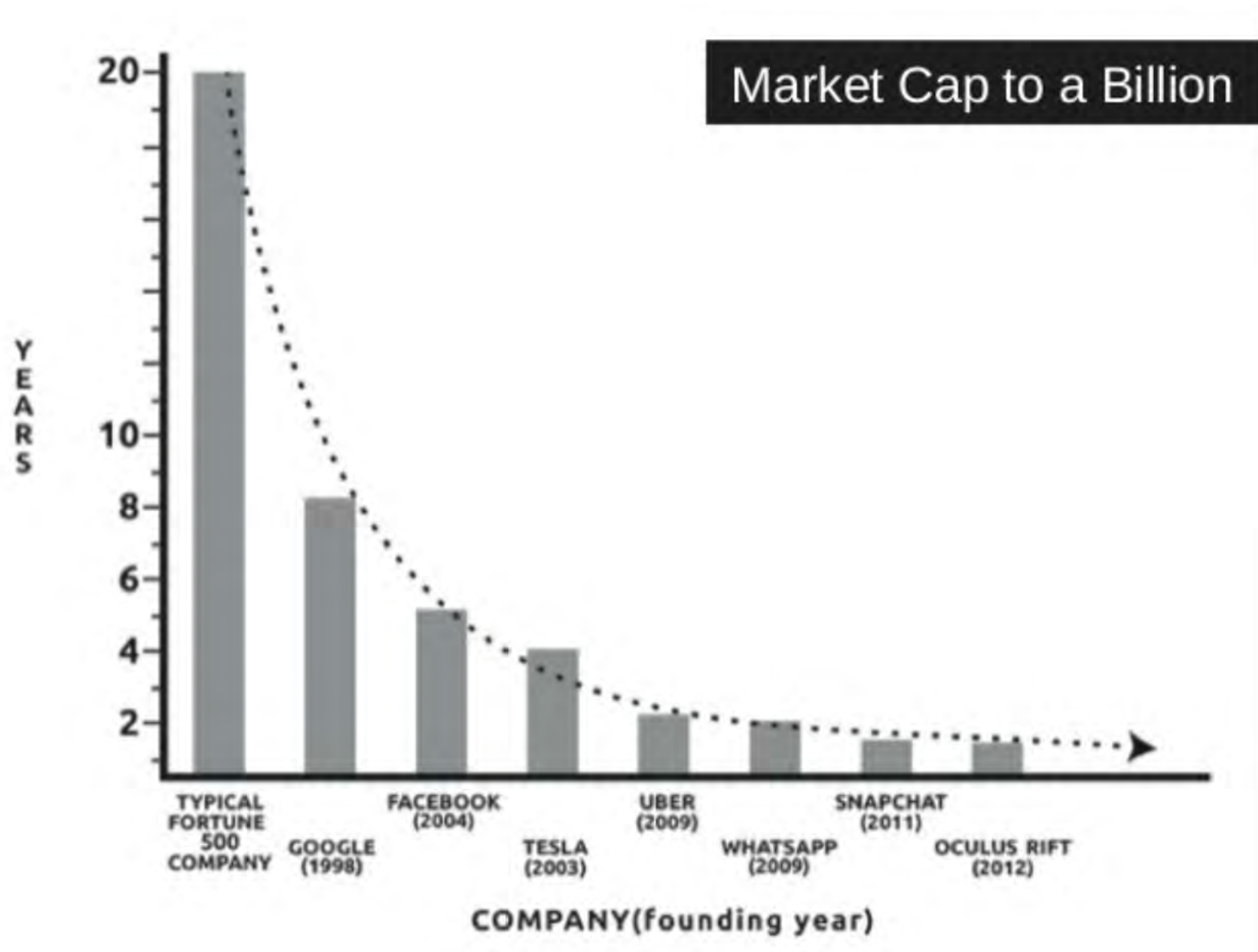
- The price-performance, capacity & bandwidth of information technologies progresses exponentially through multiple paradigm shifts
 - Specific to information technology
 - not to arbitrary exponential trends (like population)
 - Still need to test viability of the next paradigm
 - A scientific theory
 - 25 years of research
 - Part of a broader theory of evolution
 - Inventing: science and engineering
 - Moore's law just one example of many
 - Yes there are limits
 - But they're not very limiting
 - Based on the physics of computation and communication
 - and on working paradigms (such as nanotubes)

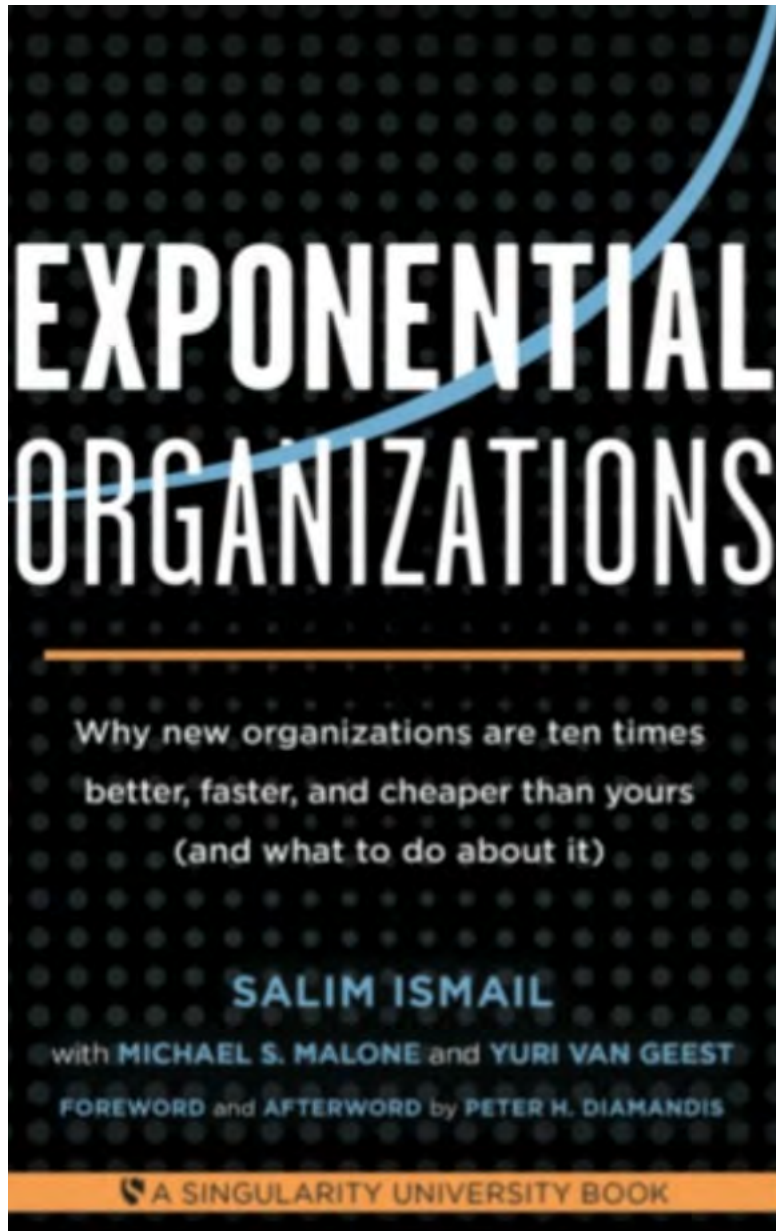
<http://www.kuzweilai.net/the-law-of-accelerating>

Exponential evolution nella biologia

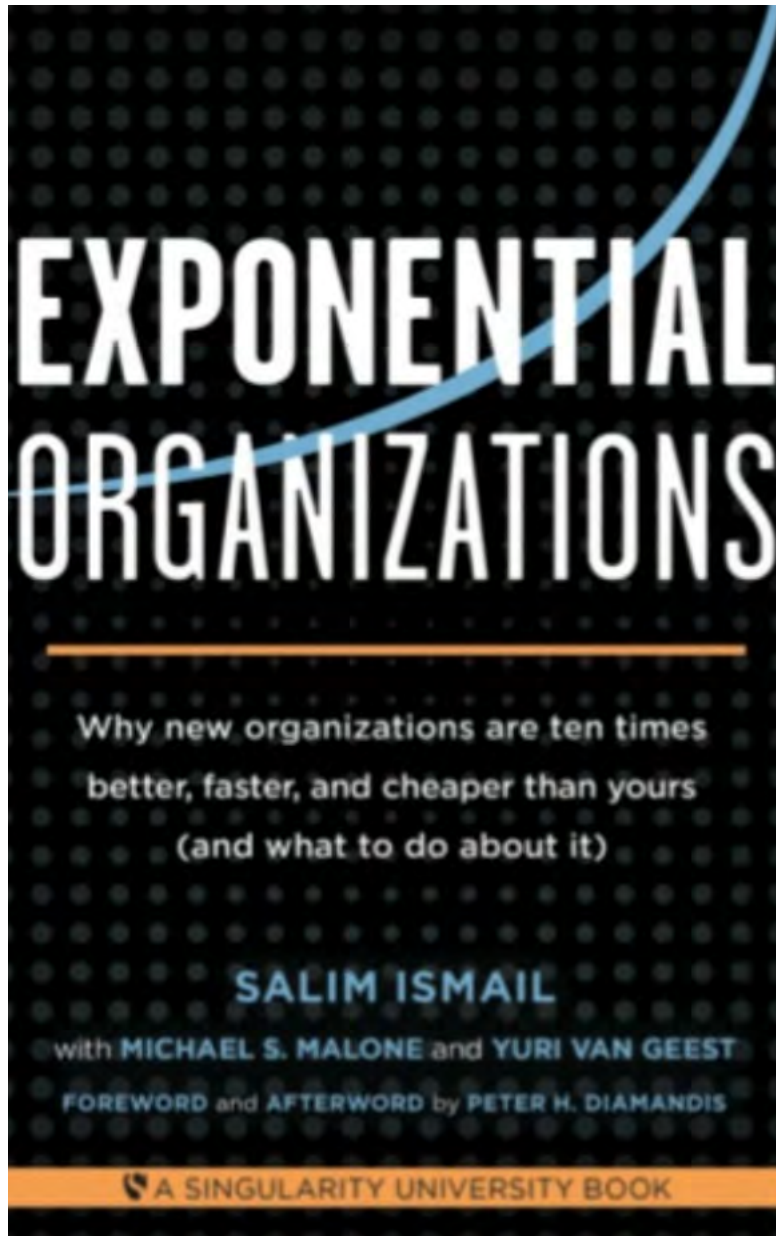




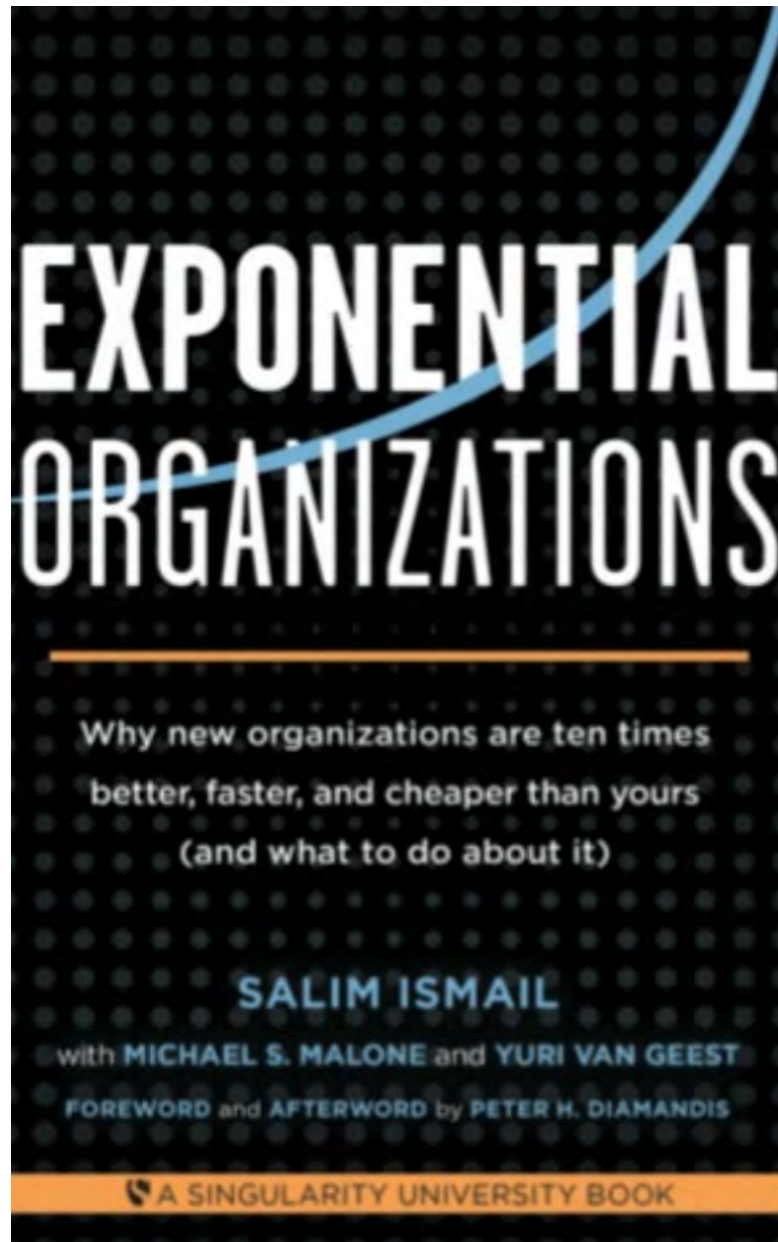




“The average half life of a business competency has dropped from 30 years in 1984 to 5 years in 2014.”

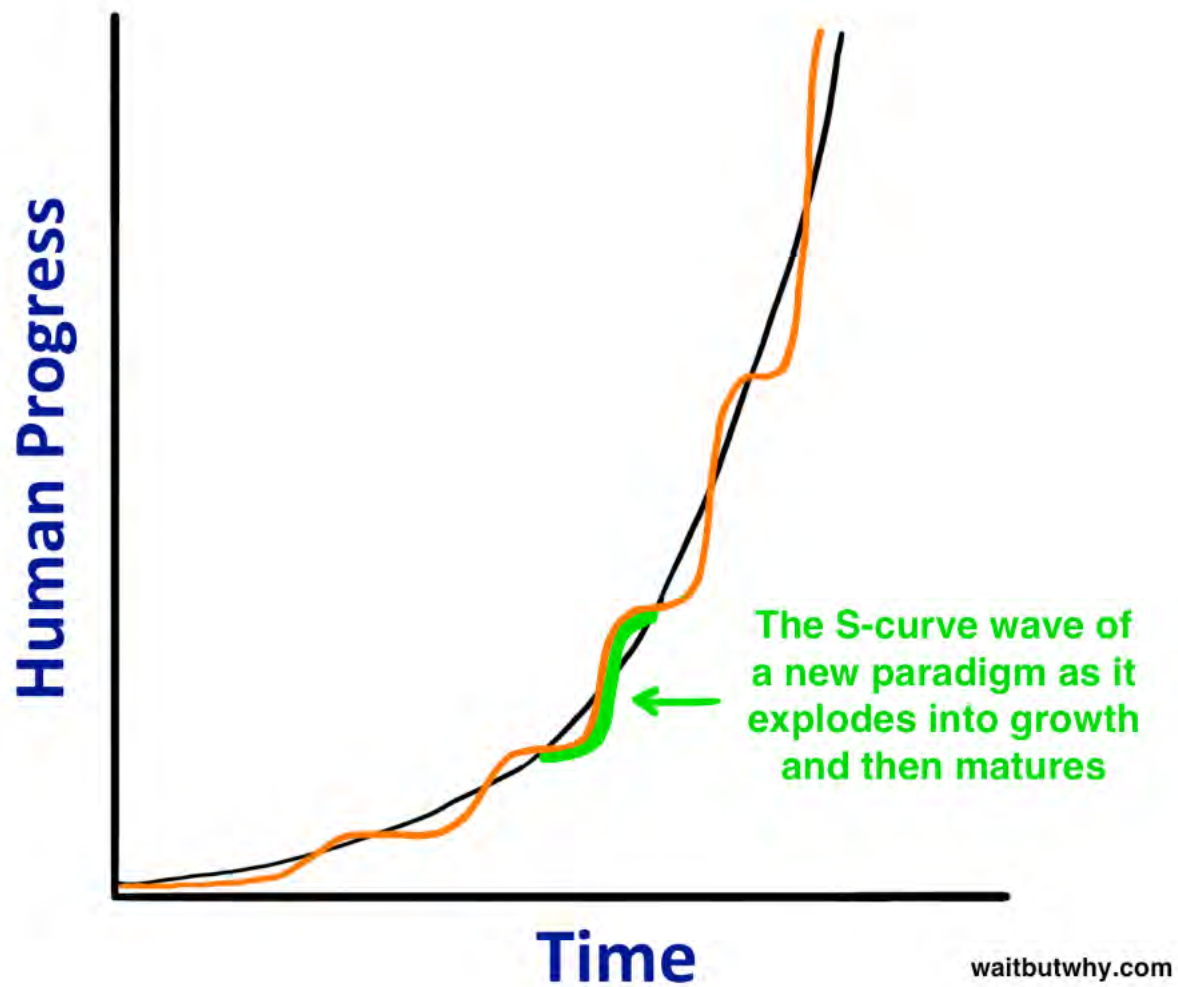


“The average lifespan of an S&P 500 company has decreased from: 67 years (1920’s) to 15 years (today).”

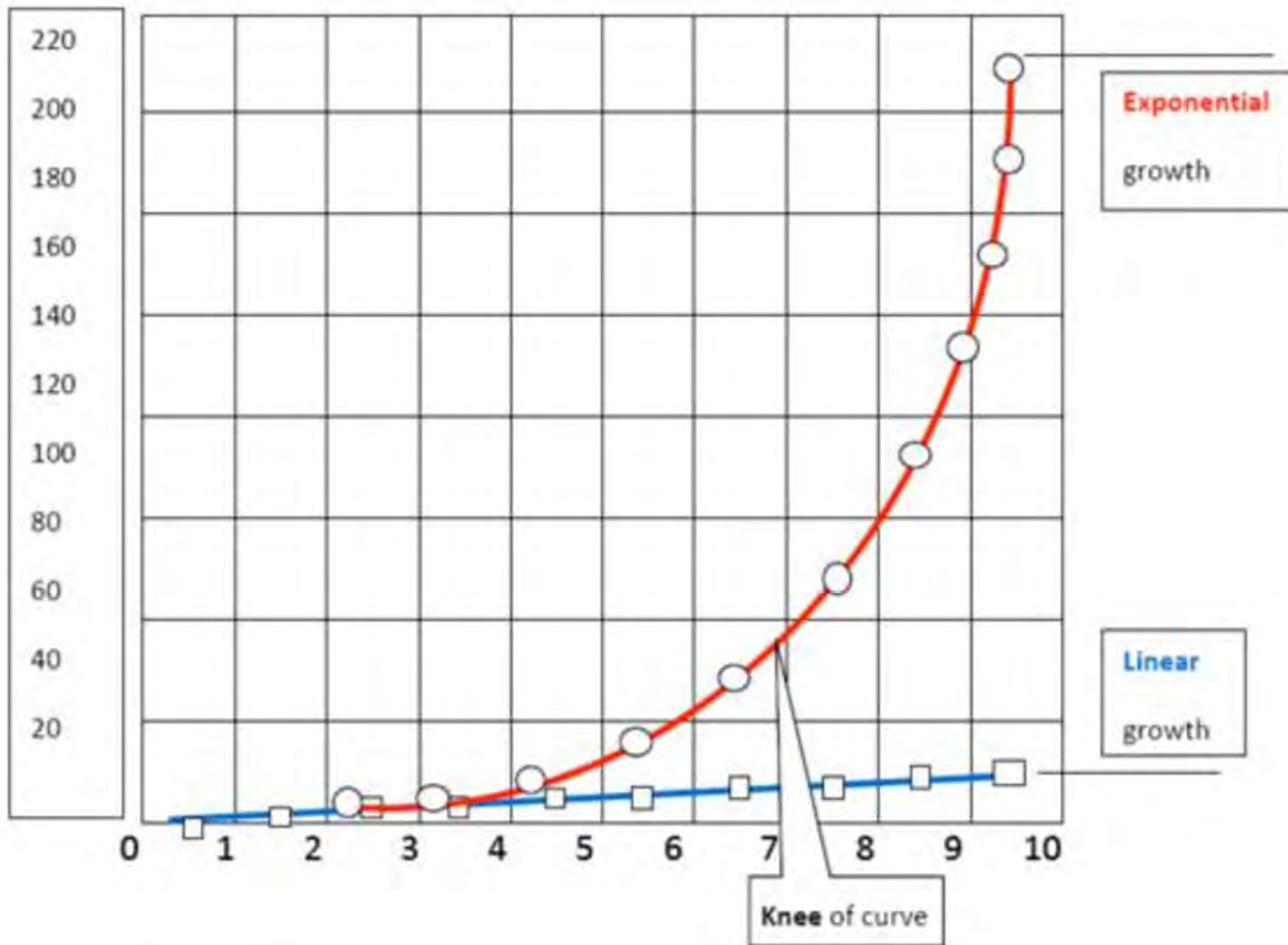


“In the next 10 years
40% of all S&P 500
companies will
disappear from this list”

- Cambio di velocità del cambiamento
- Da $>$ della vita professionale ...
... a $<$ e via via a $<<$ della vita
professionale
- Da generazioni ...
... 1.0, 2.0, 3.0, 4.0 ...
... a continuo e/o a
disruption

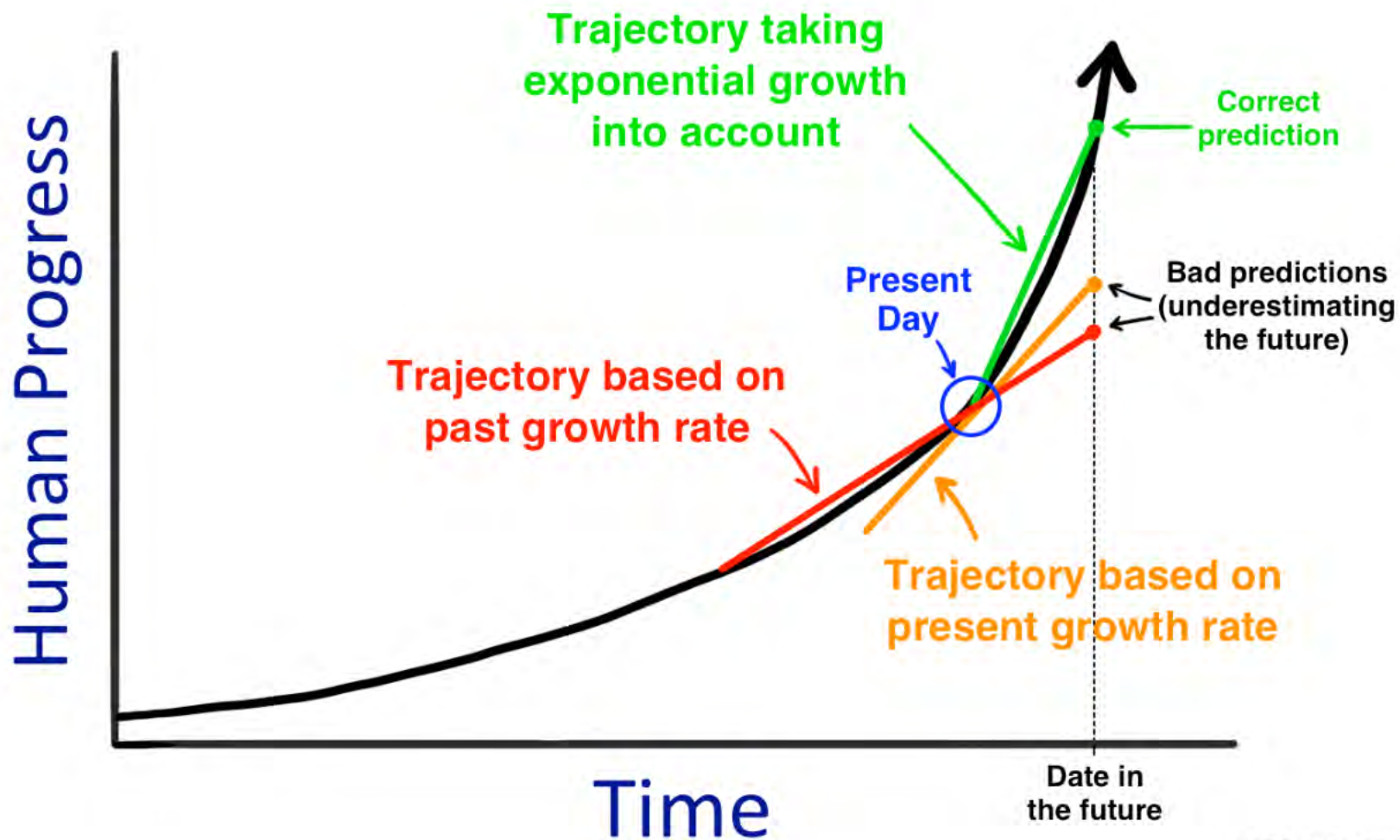


Linear vs. Exponential



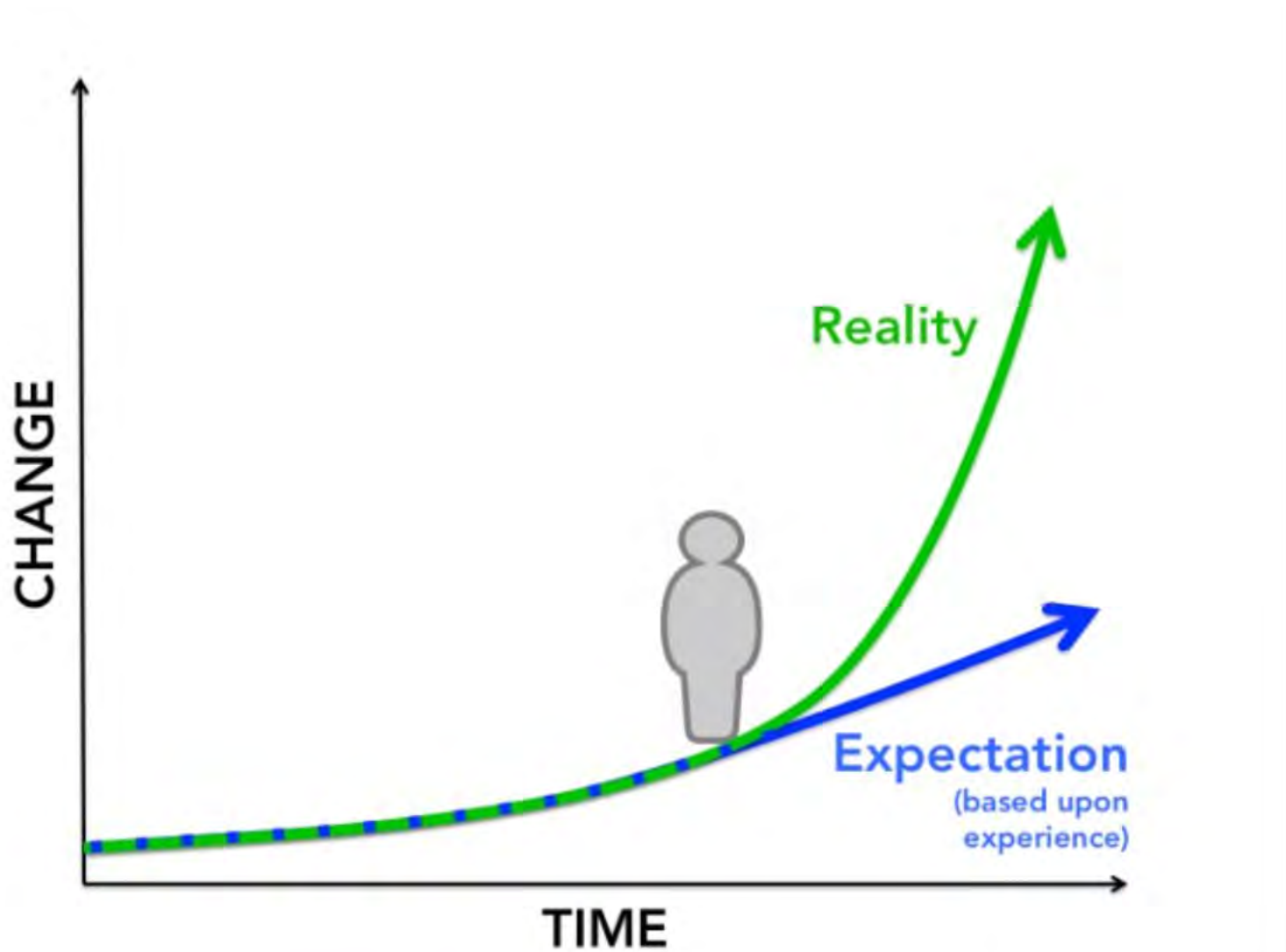
Adopted from Kurzweil

Noi ragioniamo in modo lineare...



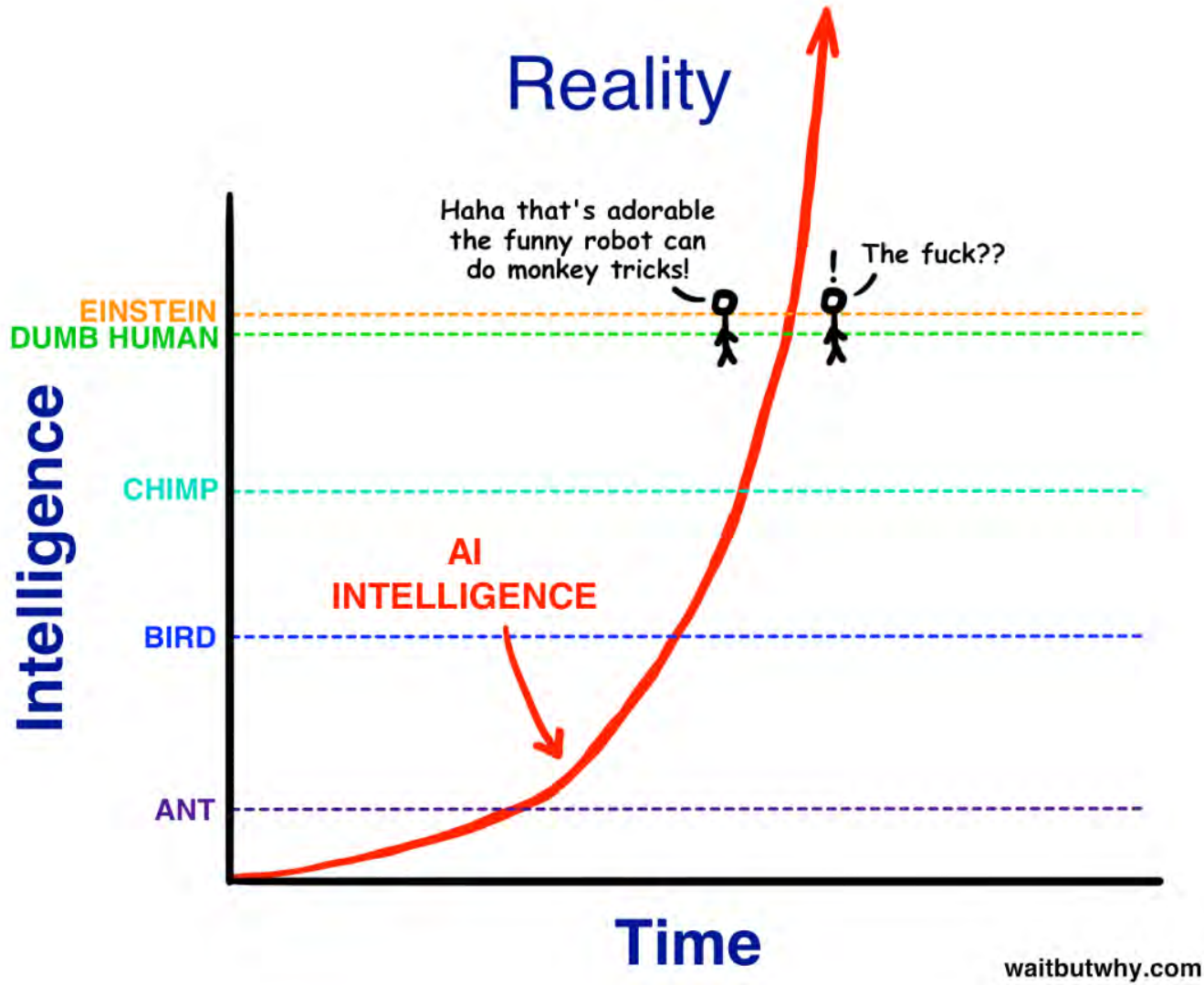
waitbutwhy.com

Come facciamo le previsioni (lineari)

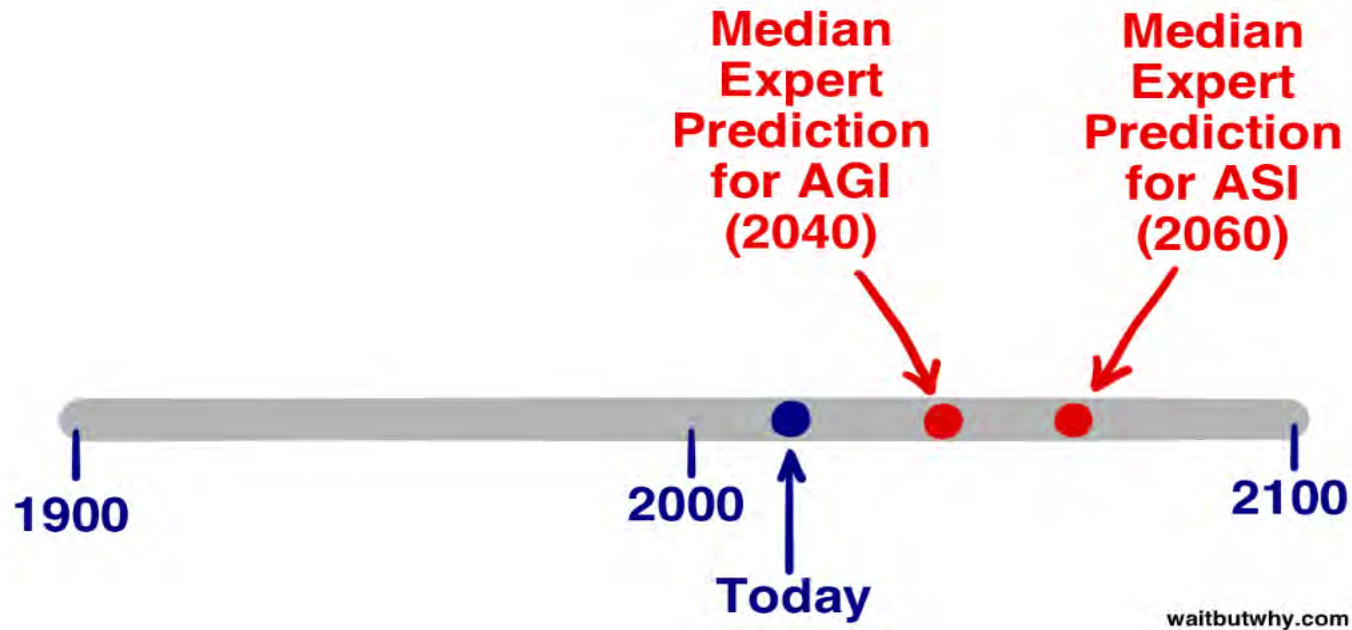


Inspired by Tim Urban at www.waitbutwhy.com

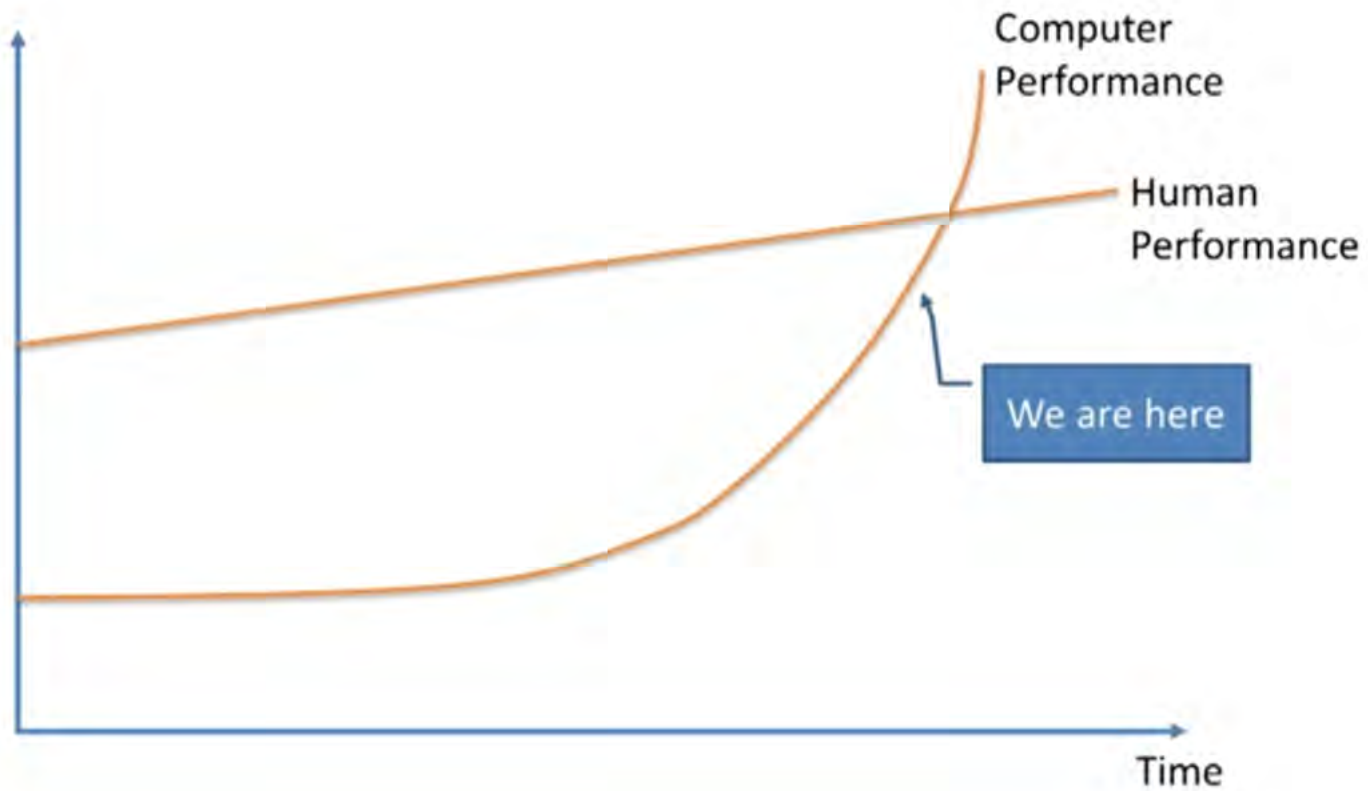
© HEATHER MCGOWAN



ANI Artificial Narrow Intelligence
AGI Artificial General Intelligence
ASI Artificial SuperIntelligence



Oggi siamo qui, e quindi?



Un'osservazione iniziale :

Una volta si progettavano, fabbricavano e poi vendevano:

§ **Macchine**

Poi ...

§ **Sistemi**

Poi ...

§ **Prodotti**

Oggi ...

§ **Servizi**

Domani ...

§ **Accesso e disponibilità**

IL PRODOTTO

Che oggi vuol dire **prodotto vincente** cioè:

- § Innovativo
- § Customizzato
- § Facilmente usabile
- § Attraente
- § Emozionante

Il risultato (visto dall'utente)

- Non si rompe > Funziona bene > **è innovativo**

L'obiettivo (visto dal progettista)

- Macchina > Sistema > **Prodotto**

La funzione (svolta dal progettista)

- Dimensionamento > Architettura > **Problem solving**

Il metodo

- Calcolo strutturale > System design > **Systematic innovation**

L'attore

- Progettista > Architetto > **Industrial Designer**

Da **function centric** (Push) a **user/customer centric**
(Pull)

Function centric

Il processo è pilotato da innovazione incrementale (che non è disruptive e non crea necessariamente nuovo mercato)

User/Customer centric

Cambio di paradigma:

Da progettare la soluzione e poi validarla ...
.... a validare la soluzione e poi progettarela

Cambia la tecnologia di supporto :

§ Progettazione >> CAD + CAM / AM

§ Simulazione d'uso >> FMU + iVP + Multiphysics

simulation

Da...

specifica di **come deve essere fatto** (CAD)

a...

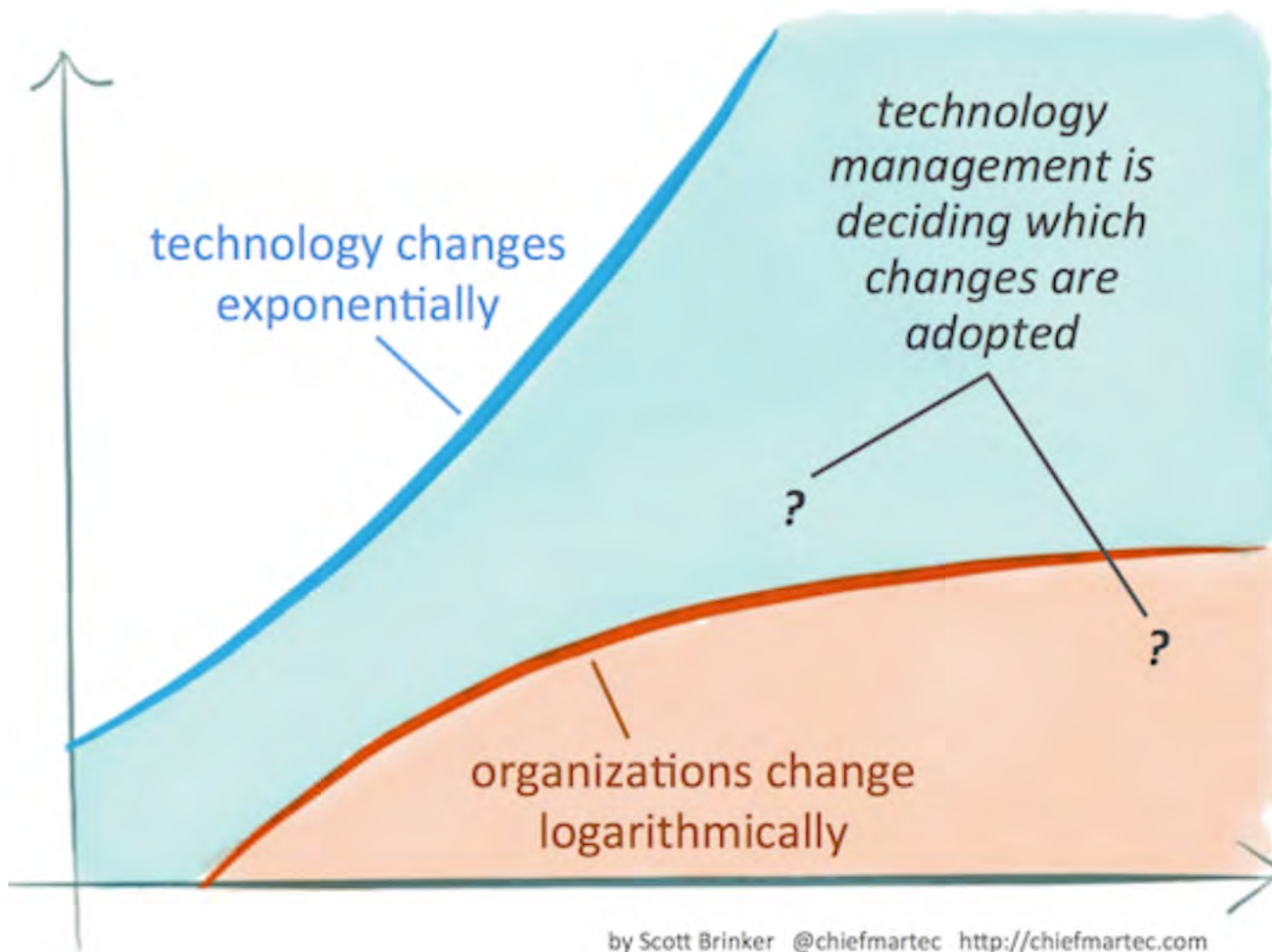
come deve essere fatto e/o **comportarsi** (CAD + Simul.)

a...

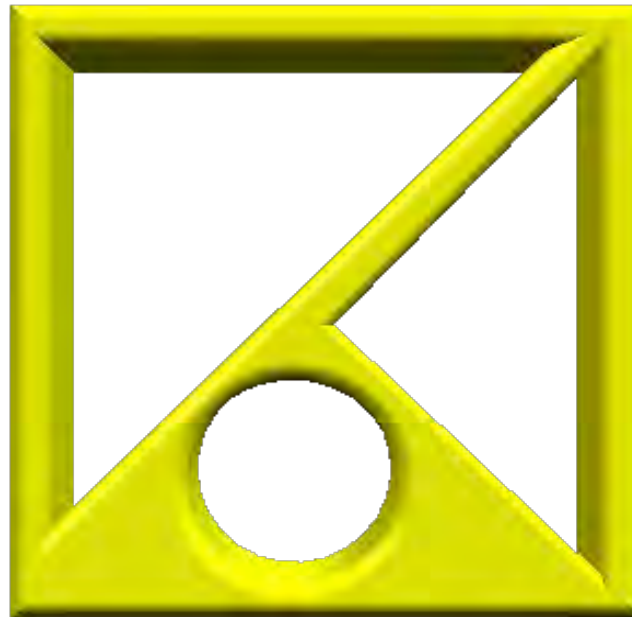
come può **essere usato**, come ci si può interagire e come si comporta non solo funzionalmente ma anche fisicamente (VP)

Quindi enfasi sulla **interazione da parte di molti**, ognuno dal suo punto di vista con il suo obiettivo ed il suo skill

Bisogna decidere ...



.... e piuttosto rapidamente ...
forse!



KAEMaRT

Knowledge
Aided
Engineering
Manufacturing
and
Related
Technologies
Group

<http://www.kaemart.it>