

# **L'infrastruttura per la gestione dei dati di prodotto**

## **Una leva strategica per l'innovazione**

Leonardo Cipollini

5 Maggio 2016



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Digital Factory Division  
Product Lifecycle Management

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# Siemens Digital Factory Division Organization

Digital Factory Division					
Factory Automation	Control Products	Product Lifecycle Management	Motion Control	eCar Powertrain Systems	Customer Services
					
World market leader in automation with integrated automation portfolio for all industries	Products and systems to switch, protect and control low-voltage consumers	Proven software solutions to create, validate and manage product and process knowledge across the product lifecycle	Global leading supplier of products, systems and solutions including services: Drives, Motion Control Motors, CNC Solutions for machinery and plants	High quality powertrain components and charging systems for series production of electric and hybrid vehicles	Integrated service offering from a single source throughout the product lifecycle

**Integrated product portfolio paves the way for the Digital Enterprise.**

## Siemens PLM Software Profile (Italy)



### Organization

- Siemens PLM Software
- B.U. of Siemens Digital Factory Division
- Headquarters – Plano, Texas
- Over 10.000 employees (>160 in Italy)  
(Milano, Torino, Modena, Novara, Treviso)

### Products/Solutions

- PLM Software and Services

### Market shares

- > 90.000 customers (> 4100 in Italy)
- > 11 Million user licenses



# **L'infrastruttura per la gestione dei dati di prodotto**

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**In order to remain competitive manufacturing companies need to achieve enormous improvements in their processes**

### Reducing the time to market



- Shorter innovation cycles
- More complex products
- Larger data volumes

**Product and production integrated**

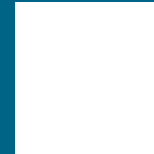
### Enhancing flexibility



- Individualized mass production
- Volatile markets
- High productivity

**Flexible production**

### Increasing Quality



- Closed loop quality processes
- Traceability and integrated genealogy

**Full process transparency**

### Increasing efficiency



- Energy efficiency and resource efficiency as key competitive factors

**Optimized production resources**

## Digitalization: The Strategy for Realizing Smart Innovation

A blue-tinted photograph of an industrial facility, possibly a power plant or refinery, featuring large pipes and machinery. Overlaid on the left side is a digital interface with binary code (0s and 1s) and a wireframe model of a mechanical part. The text "Digitalization makes the digital thread a proactive agent to drive new business opportunity." is centered over the image in a large, white, sans-serif font.

**Digitalization** makes the digital thread a proactive agent to drive new business opportunity.



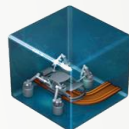
# Integrating the digital and real world

Product Information is enriched throughout the life cycle

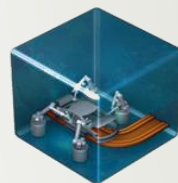
The digital model is always up to date and will be expanded throughout the life cycle



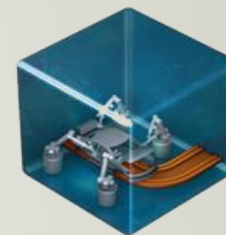
**Product-  
design**



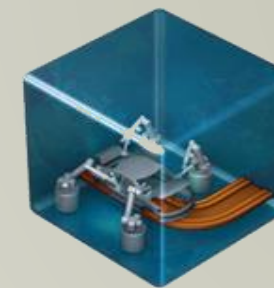
**Production  
planning**



**Production-  
Engineering**



**Production**



**Service**

## Digital World

### Digitalization

Requirements  
Product Structures  
Virtual Models

### Planning

Work instructions  
Quality information  
Productions-Simulation

### Digital Equipment

Configuration  
Validation  
Virtual Commissioning

### Integrated Plant

Ramp up / Operation  
Monitoring  
Optimization - CI

### Service

Documentation  
Maintenance  
Condition monitoring

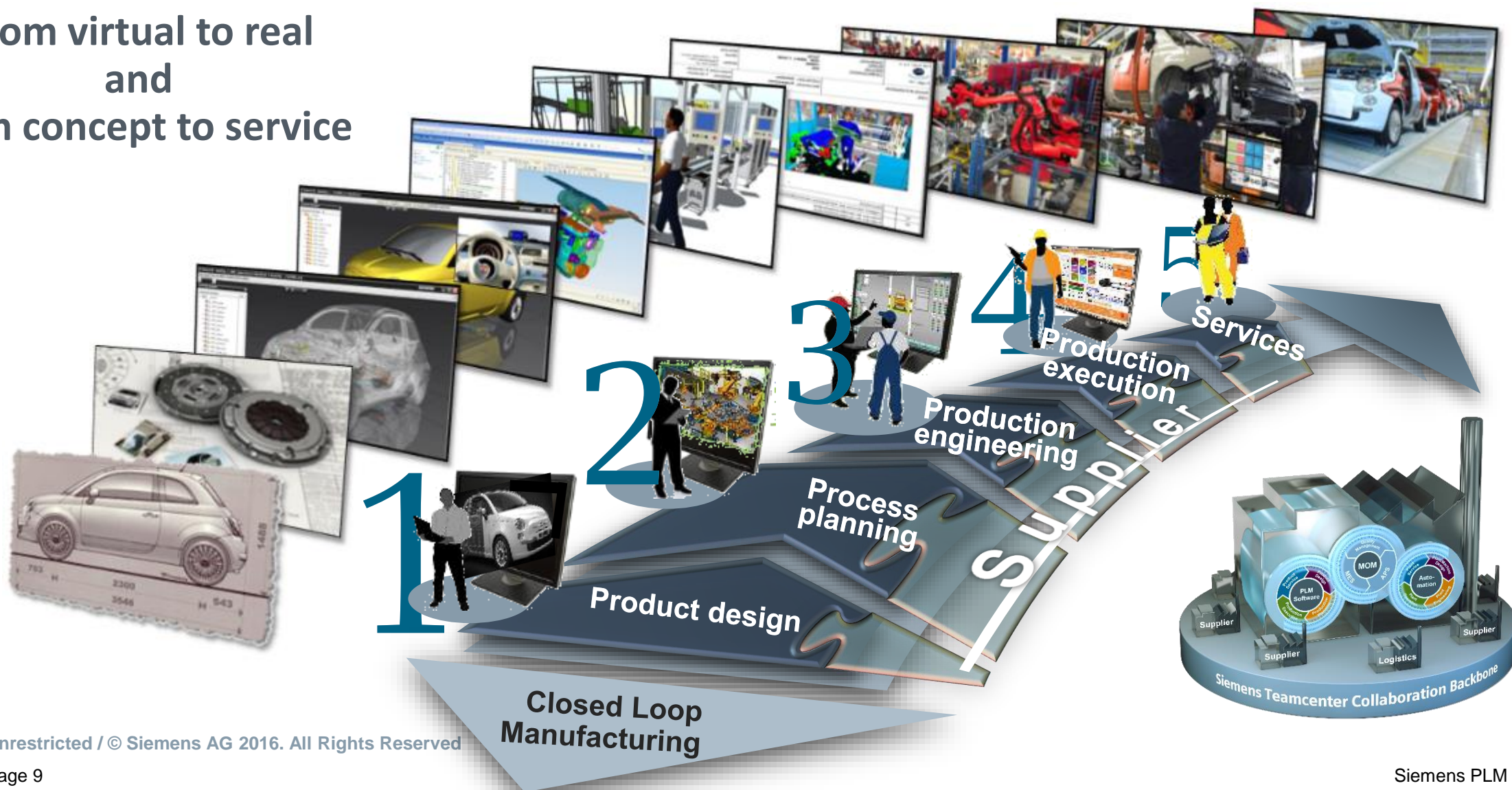
**Real World**



# The Enterprise Digitalization Strategy

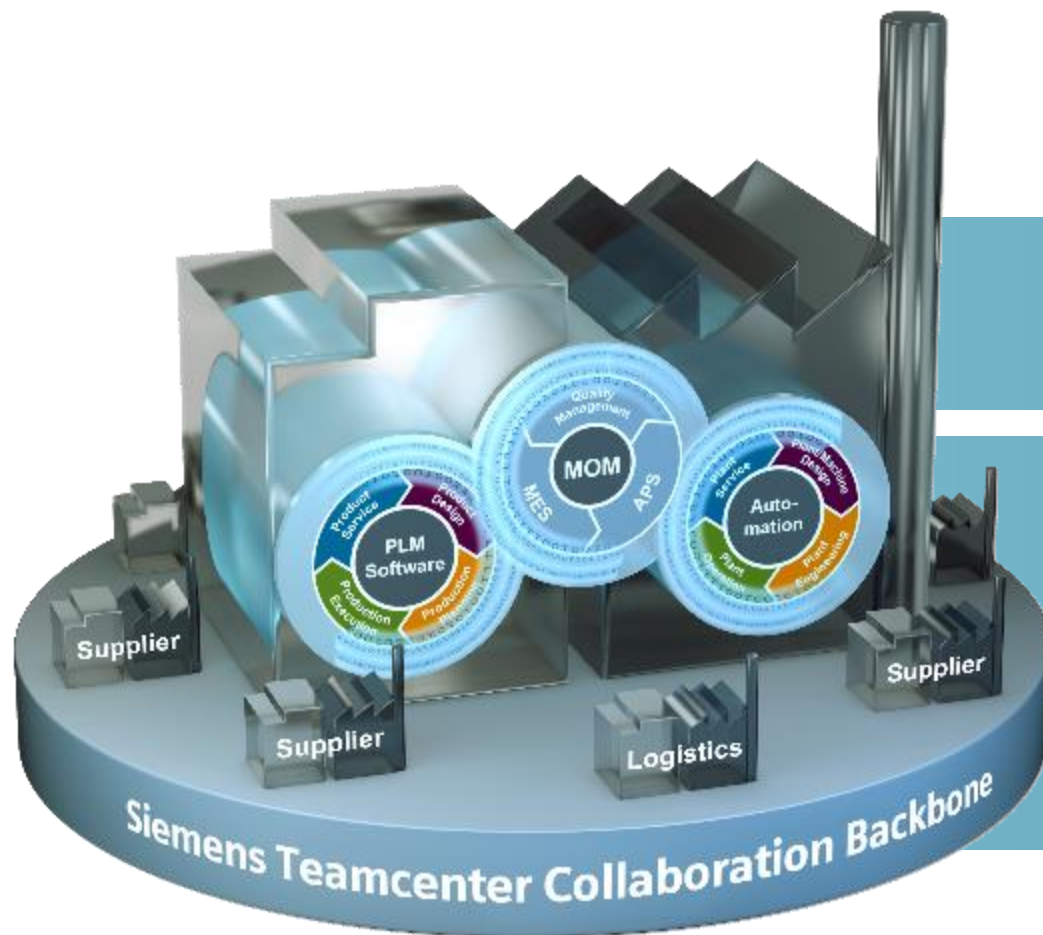
## Adoption of the Digital Twins

From virtual to real  
and  
from concept to service



# Optimizing Innovation Within the Digital Enterprise

## Siemens PLM portfolio capabilities

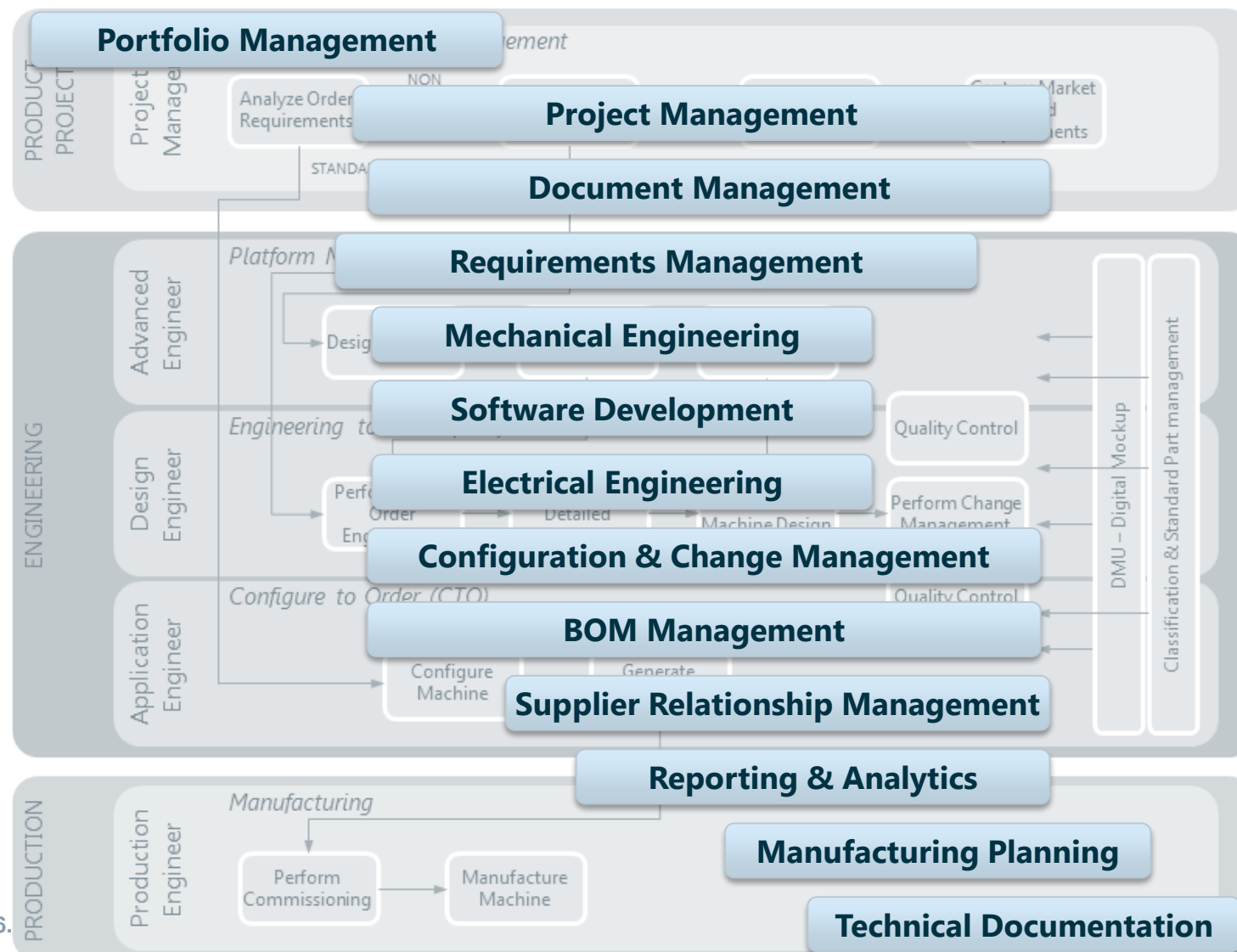


Product Lifecycle Management

Manufacturing Operations Management

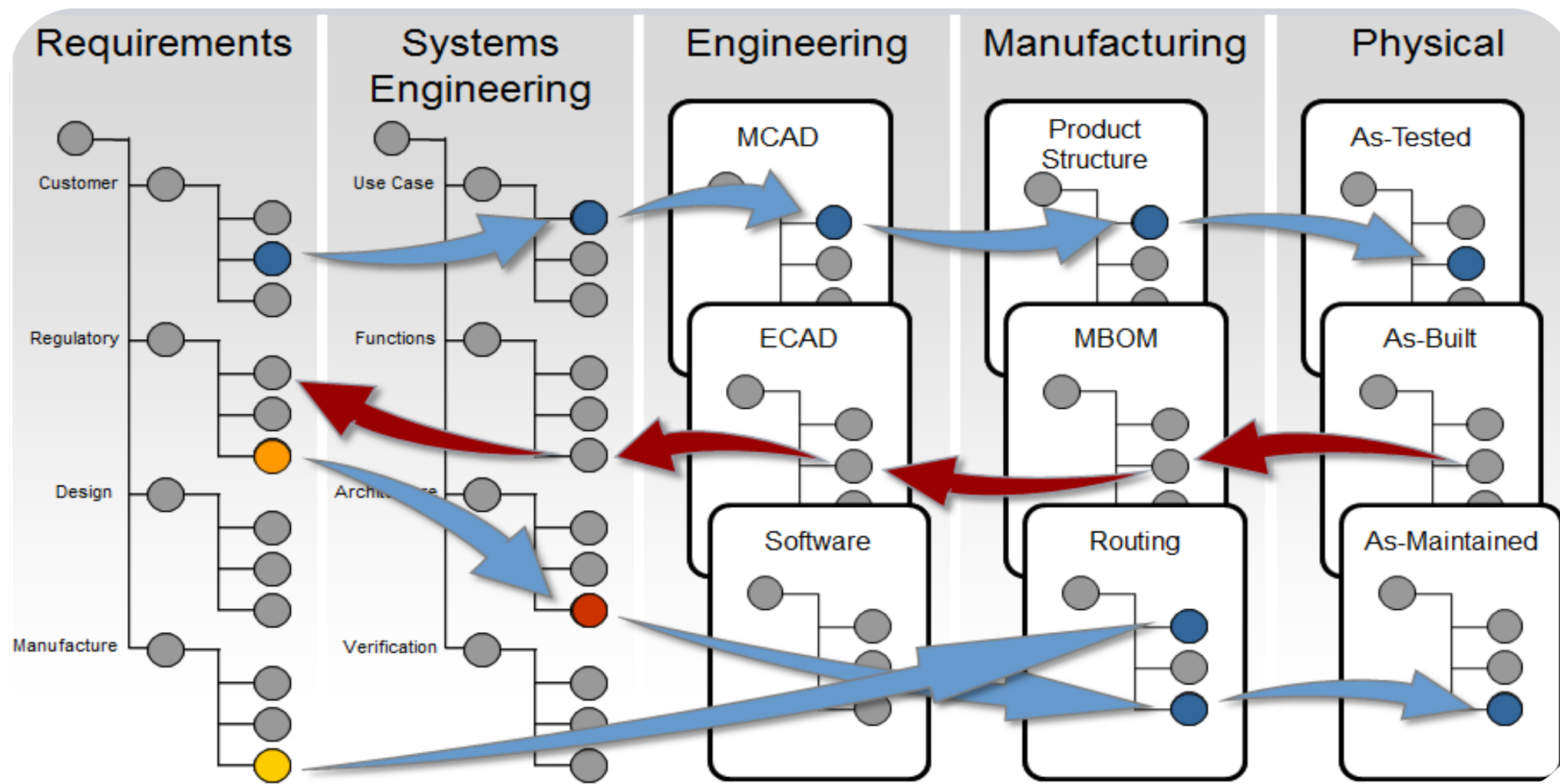
Integrated Production Automation

# The Product Lifecycle Management functional areas





## Objectives: Maintaining the links at all stages



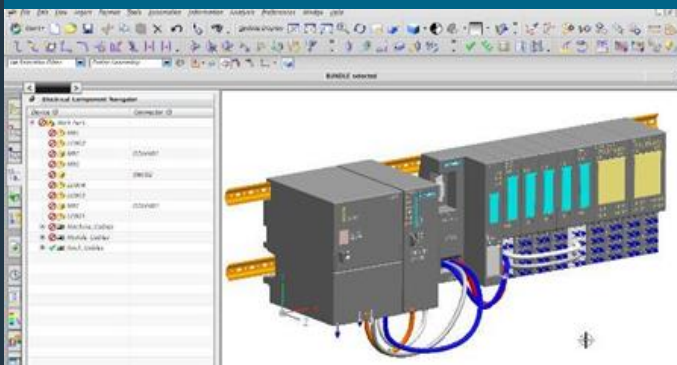


# The Digitalization strategy

## Digitalization Strategy

### Digital Engineering

Digitization of the entire product – digital twin, simulation, Intelligent Models



### Digital Manufacturing

Integration of Virtual & Real Systems, Robotics



### Digital Service

Service Engineering, Massive Data Analytics



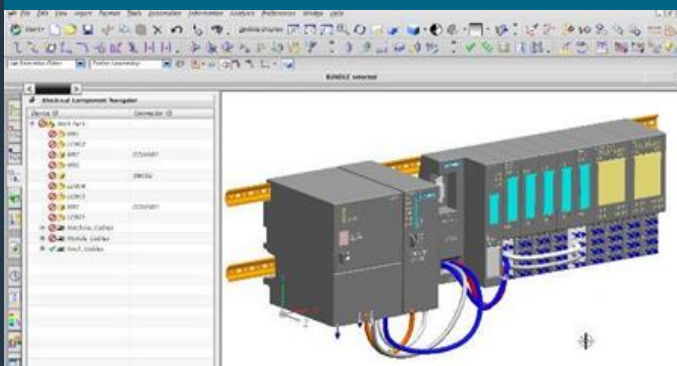


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**NX** | Datei | Startseite | Kurve | Analyse | Ansicht | Darstellen | Werkzeuge | PMI | Anwendung | Visuelle Berichterstellung | MCS Templates | Konstruktion | Baugruppen | **SIEMENS**

Ein Befehl sud

Anforderung Funktion Logisch Abhängigkeit | Skizze | Extrudierter Körper | Start Stopp | Körper Kollision Scharniergelenk | Drehfeder Linearfeder Drehbegrenzung | Antriebe Kollisionssensor Signaldapter | Logiksteuerung Bewegungssteuerung Numerische Steuerung Externe Steuerung | MCAD ECAD Motor Kurvenscheibe

Systems Engineering | Mechanisches Konzept | Simulieren | Mechanik | Elektrik | Automatisierung | Multidisziplinäre Zusammenarbeit

Menü | Kein Auswahlfiler | Gesamte Baugrupp

**Baugruppen-Navigator**

Beschreibender Teilname | Info | S. | G. | Anzahl | Referen

- Sitzungskomponentengruppen
- Komponentengruppen im Teil
  - umbau-teile 4740
  - Schnitte
    - HMI-2015-Messe-Modell\_Final (Rei...** 9019
    - MCS-Module-hmi-2015\_06 46 Ganzes
    - Z10484098-Arbeitsmodul\_Fuellen... 802 Ganzes
    - Z10483786-Basis\_Modul 4434 Ganzes
    - Z10483788-Pick\_and\_Place\_Modu... 687 Ganzes
    - Z10483778-Pick\_and\_Place\_Modu... 1986 Ganzes
    - Umbauteile\_Messe\_Hannover\_Sta... 8 Ganzes
    - Umbauteile\_Messe\_Hannover\_Sta... 1055 Ganzes

**Zeitskala** ? x

Zeitskala 0.5

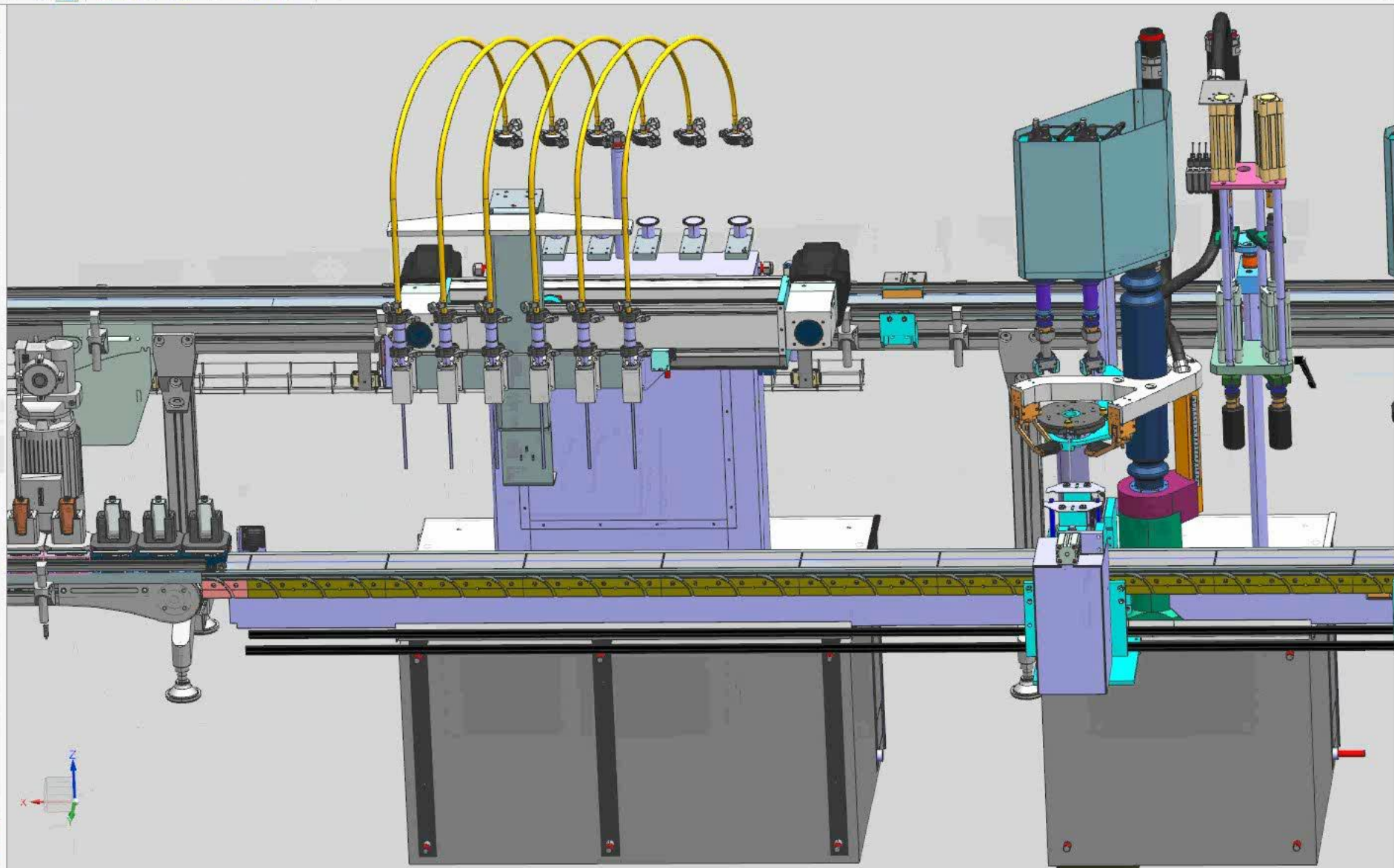
.5

.1 10.0

Schließen

Vorschau

Abhängigkeiten



Abgelaufene Zeit: 1 sec(s) - Tatsächliche Zeitskalierung: 1.000

## Realized Products in Action – Blending Physical & Virtual Worlds

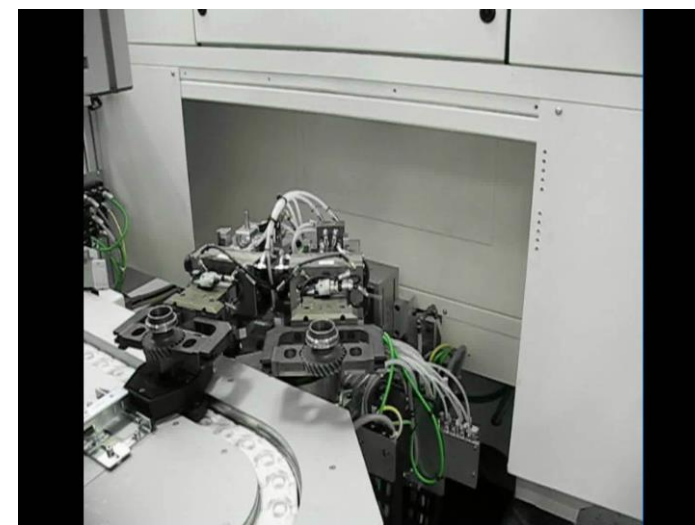
**Bring ideas to life faster by seamlessly connecting the digital and physical worlds of product and production.**

### Virtual Machine Commissioning Accelerates Production

Mechatronics Concept Designer drives Integrated Development

Machines commissioned in days instead of weeks

Validating automation virtually reduces collision risks



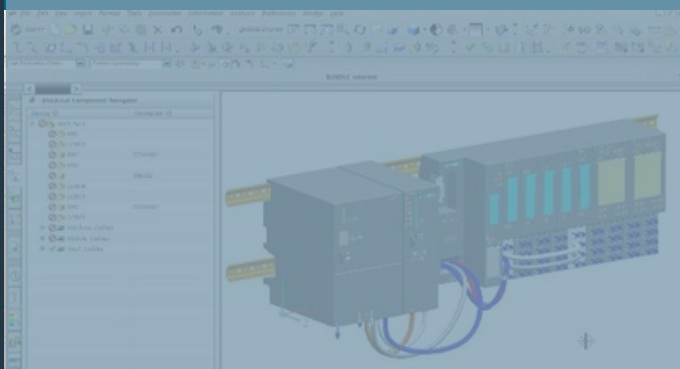


# The Digitalization strategy

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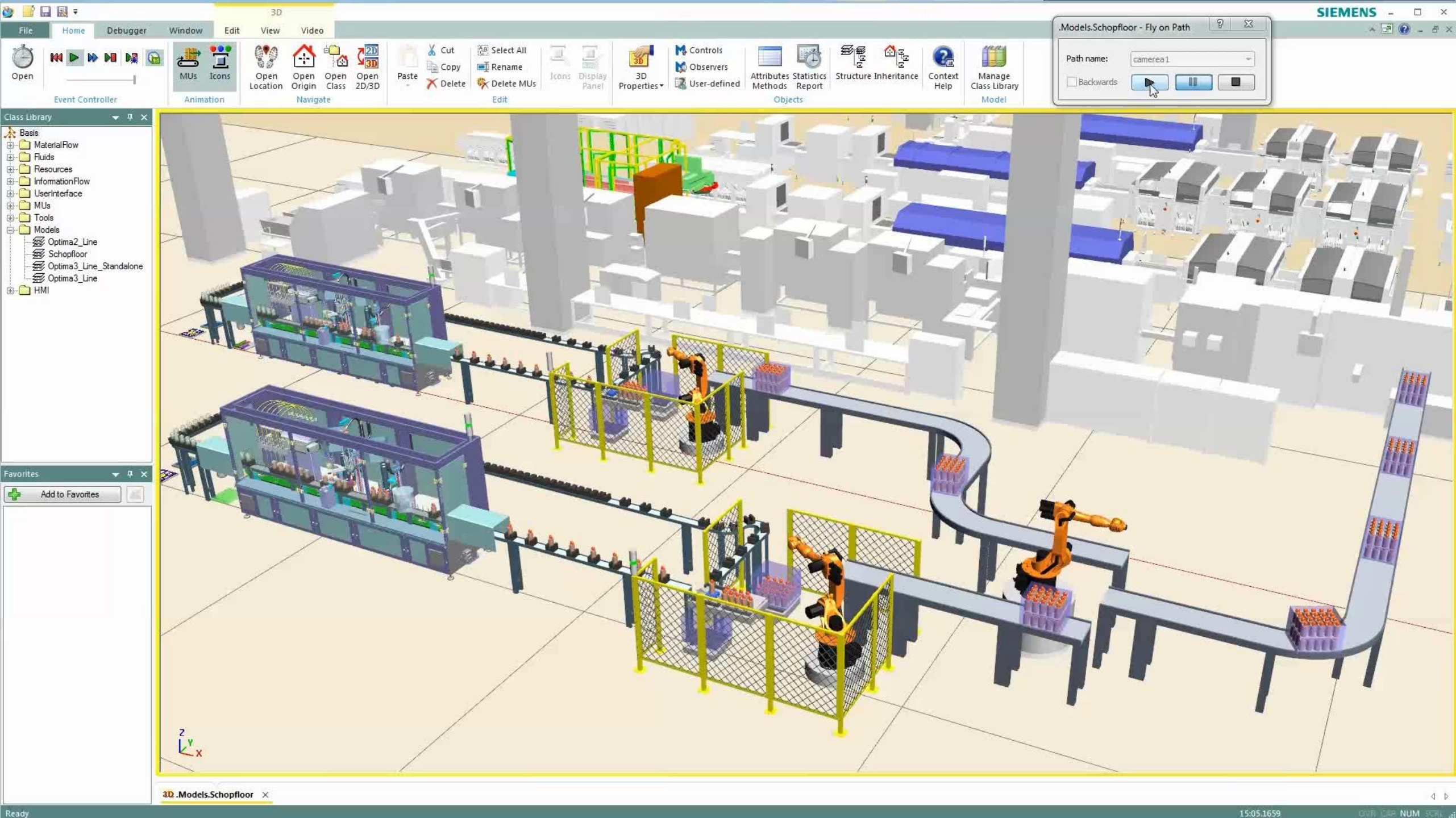
Integration of Virtual & Real Systems, Robotics



### Digital Service

Service Engineering, Massive Data Analytics





.Models.Schopfloor - Fly on Path


Path name:

☐ Backwards

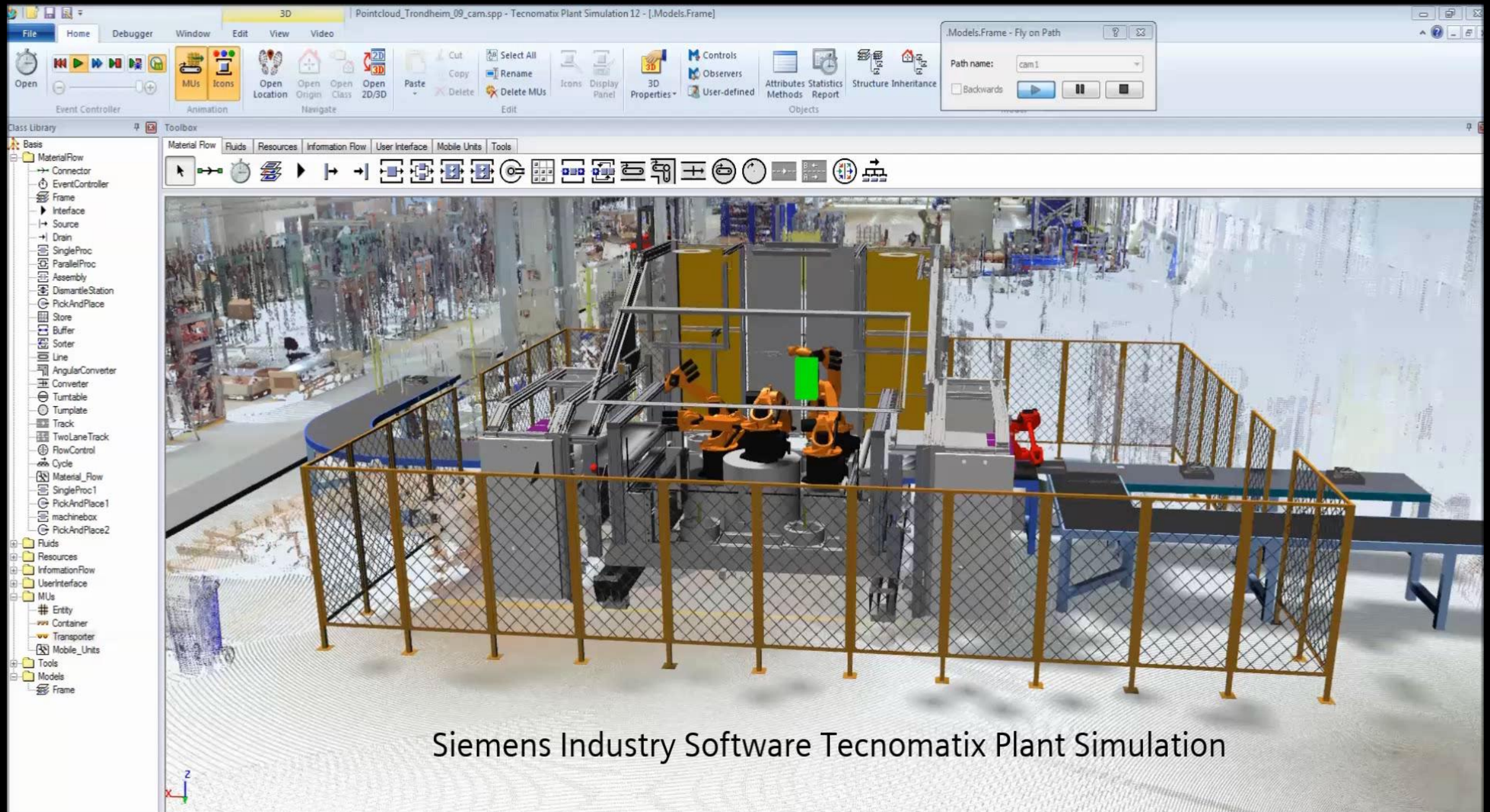
  

- Class Library
- Basis
    - MaterialFlow
    - Fluids
    - Resources
    - InformationFlow
    - UserInterface
    - MUs
    - Tools
    - Models
      - Optima2\_Line
      - Schopfloor
      - Optima3\_Line\_Standalone
      - Optima3\_Line
    - HMI

Favorites









# Digital Enterprise Architecture

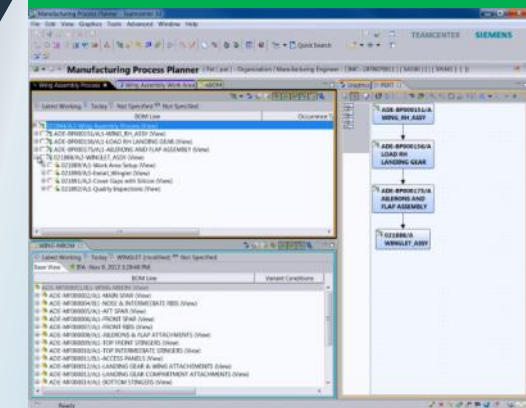
## Common Manufacturing Model

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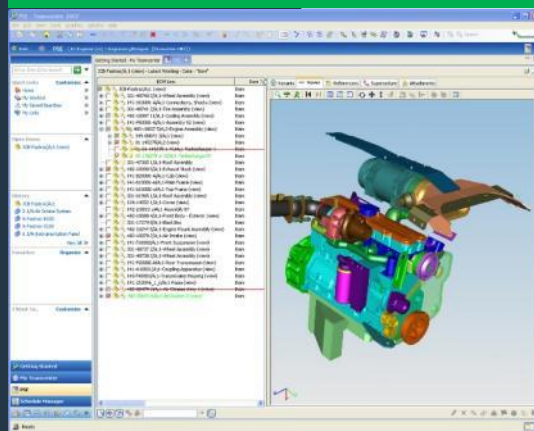
### Electronic Work Instructions



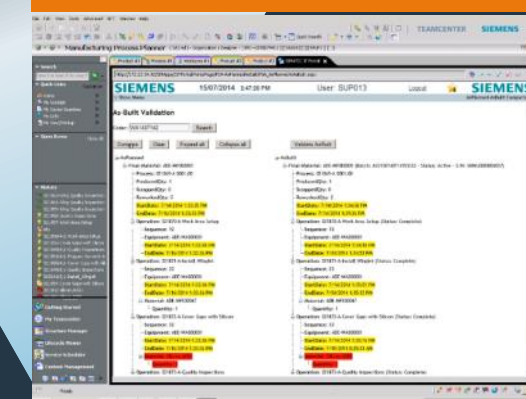
### Bill of Process



### Bill of Materials



### As Built

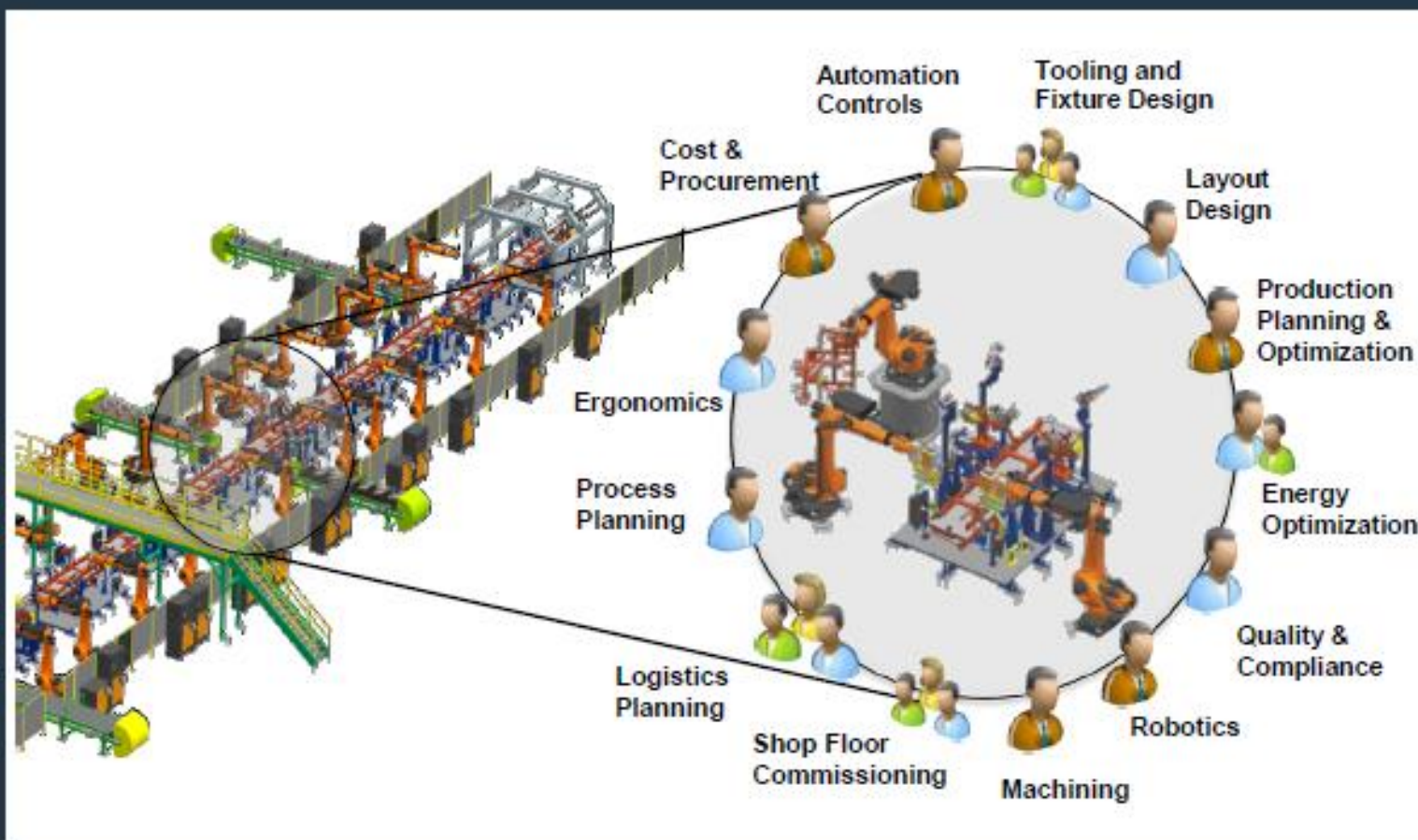


# Intelligent Models

Design complete production systems with high fidelity models

## All in one system

- Production systems
- Machinery
- Product lines
- Tooling and fixtures

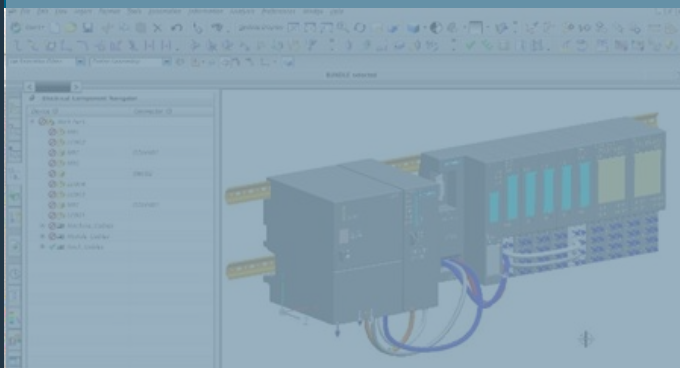


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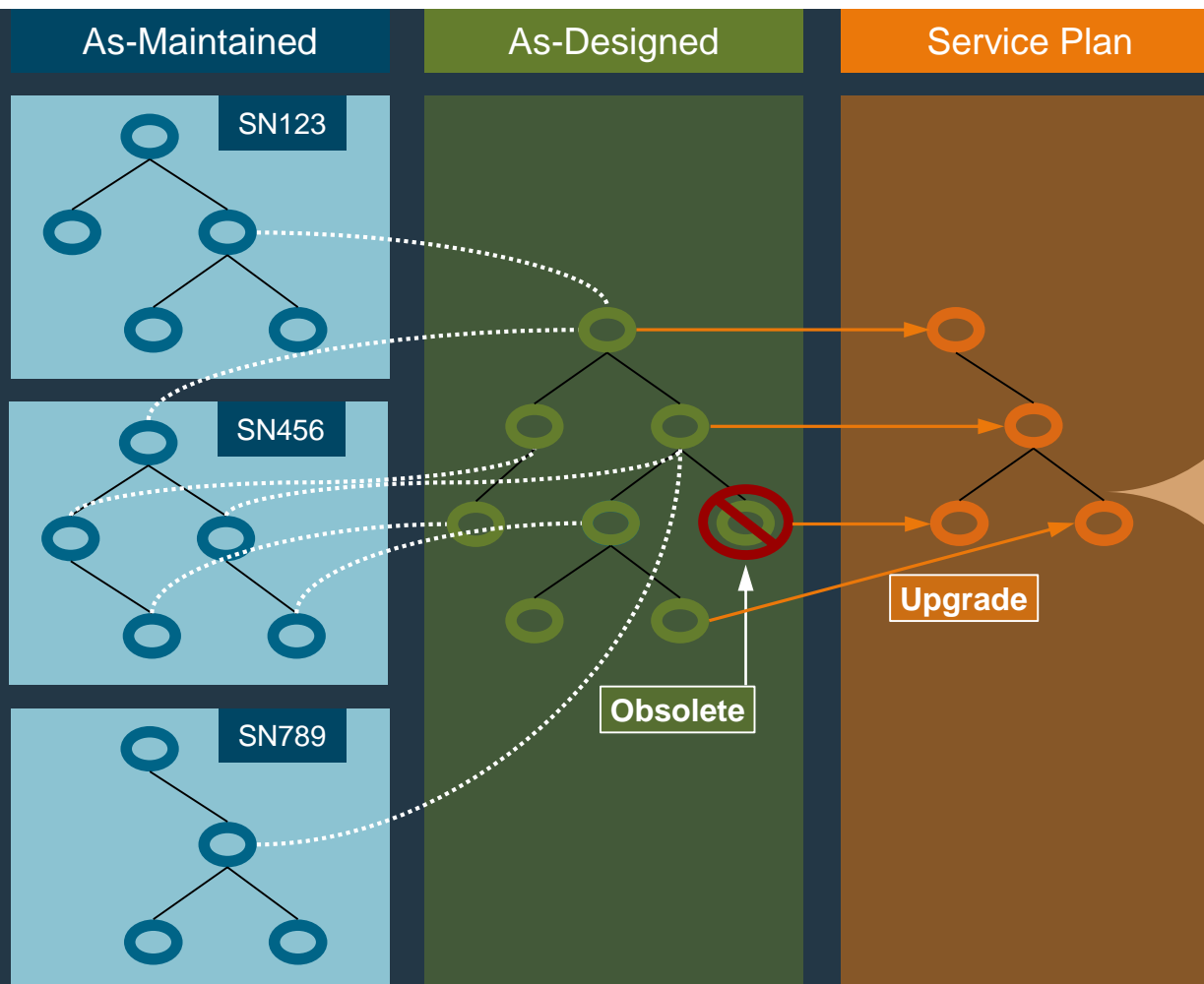
### Digital Service

Service Engineering, Massive Data Analytics





# Configuration-Driven Service Management



Tools, Equipment



Service Manuals, Drawings, Schematics



Replacement Parts, Approved/Allowed Parts



Worker Skill Level, Inspections



Software, Codes, Toggles, Settings



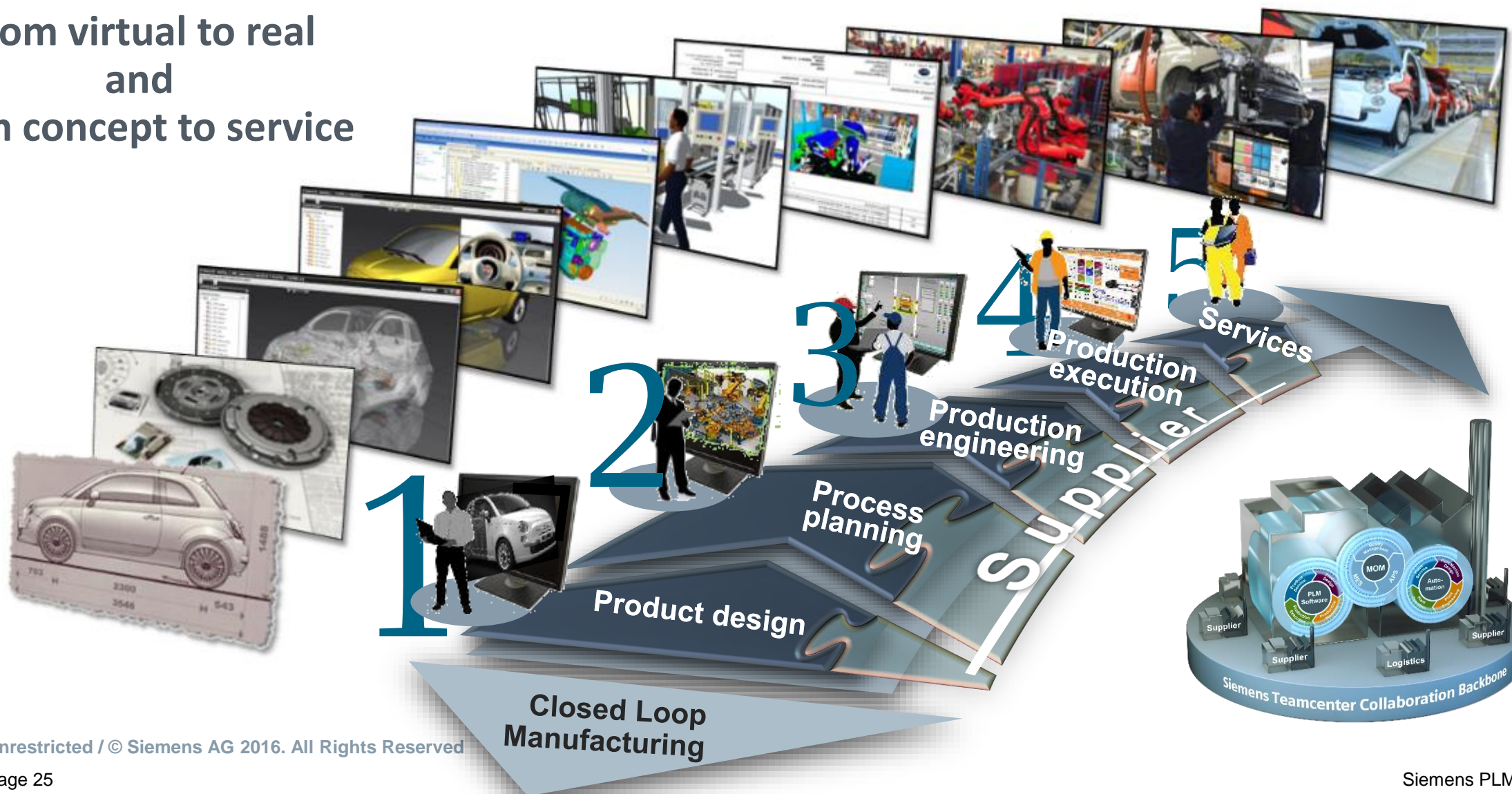
Upgrades, Service Bulletins, Changes



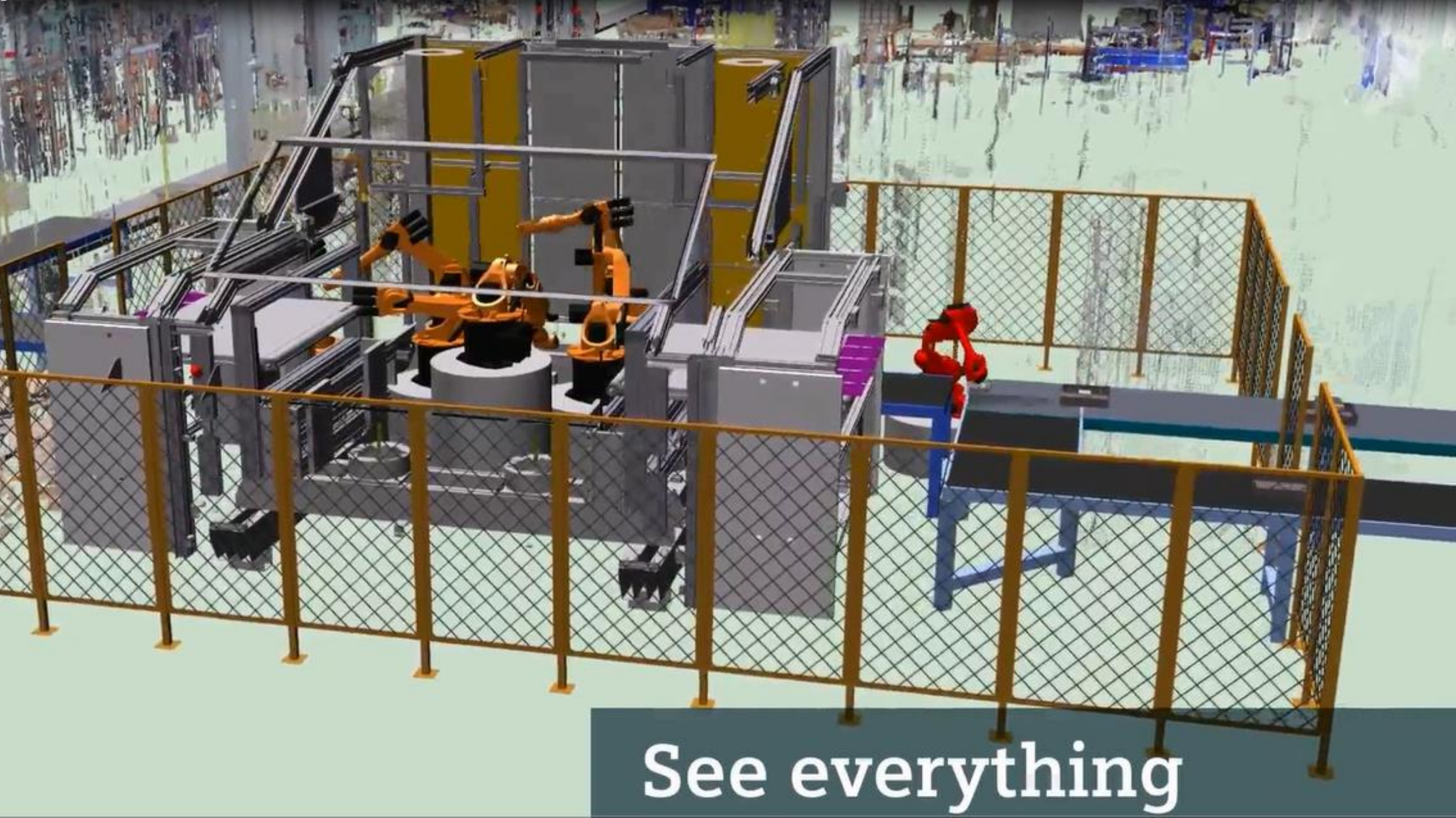
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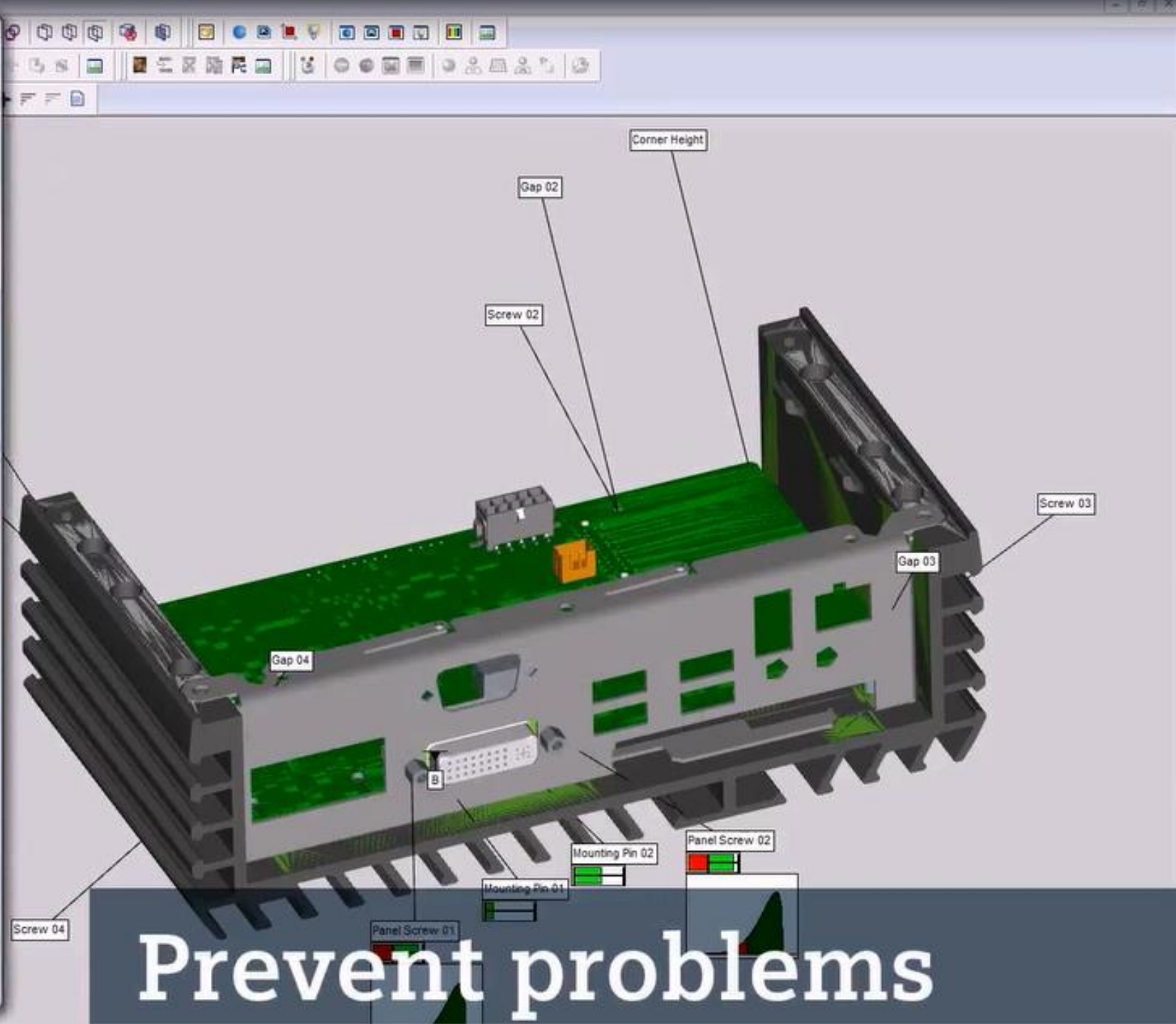
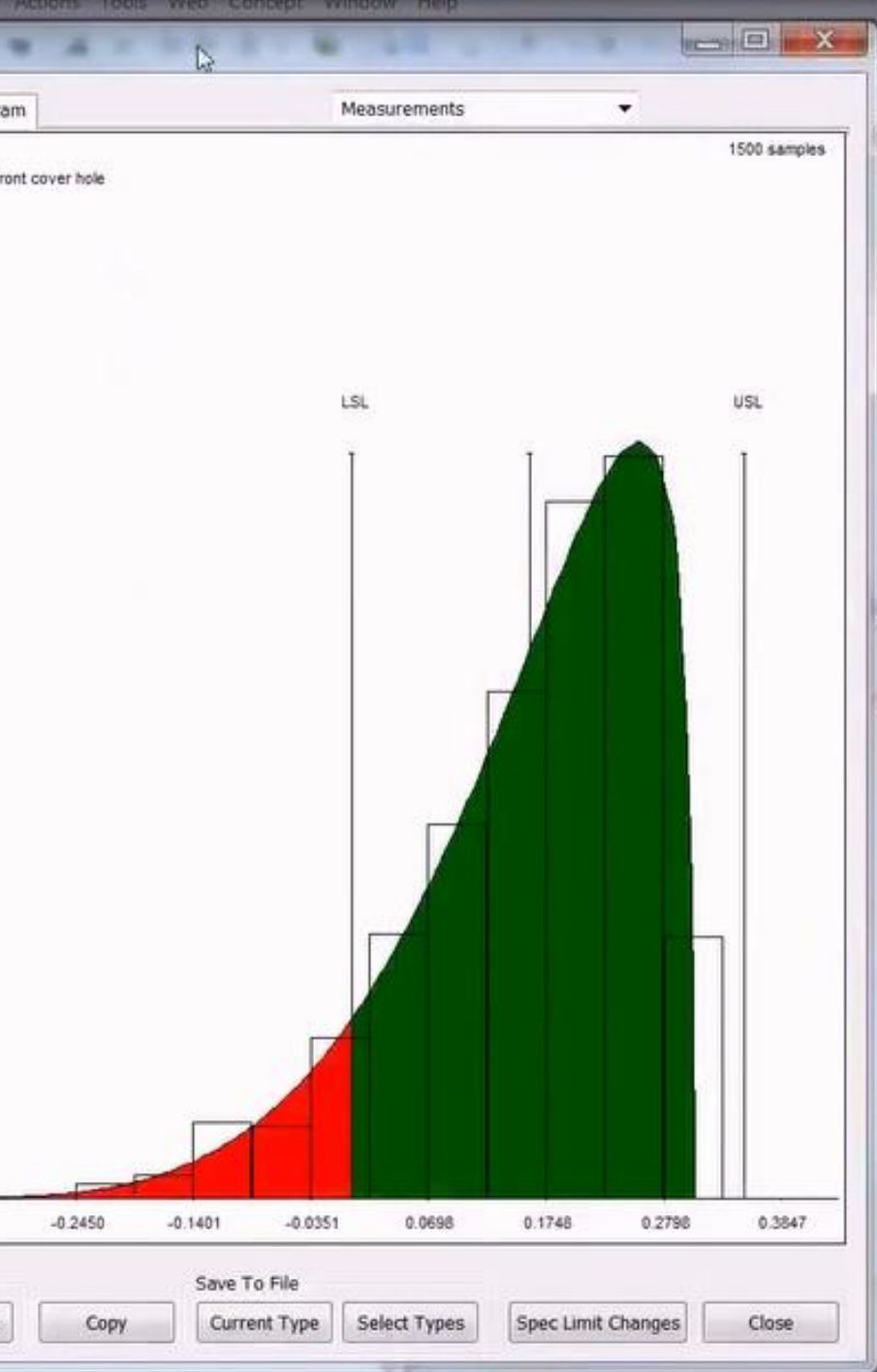


See everything





Plan the details

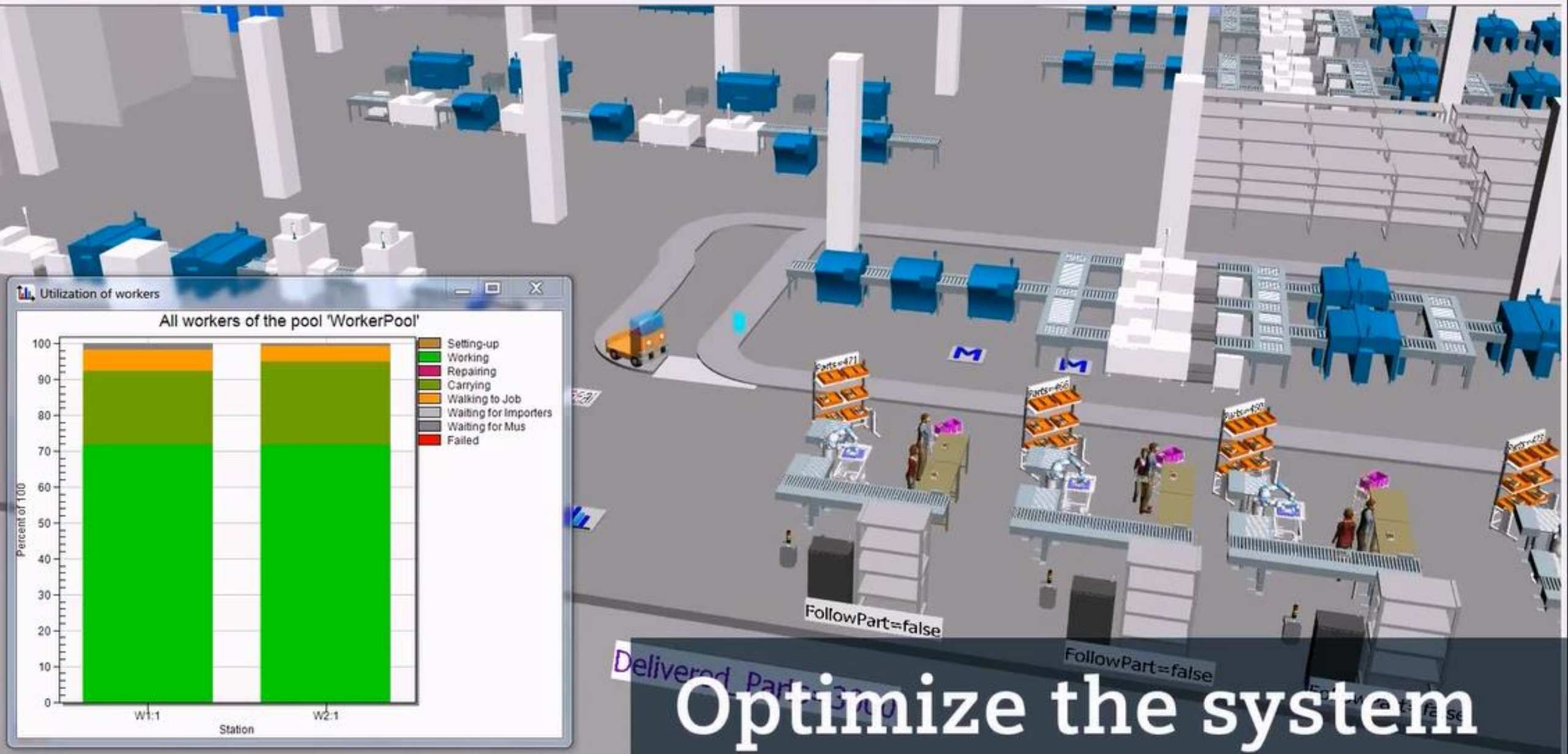




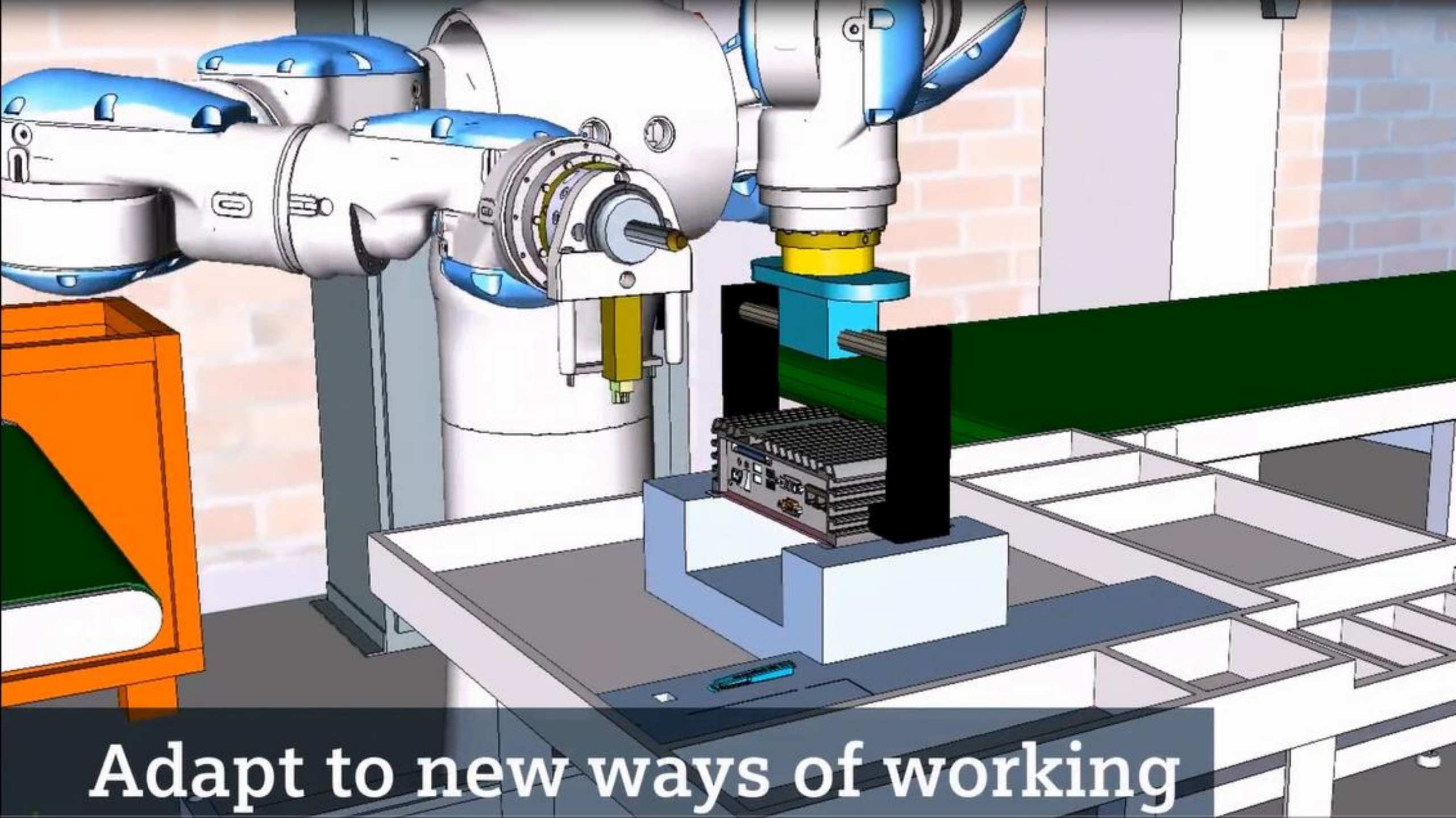


**Close the loop**



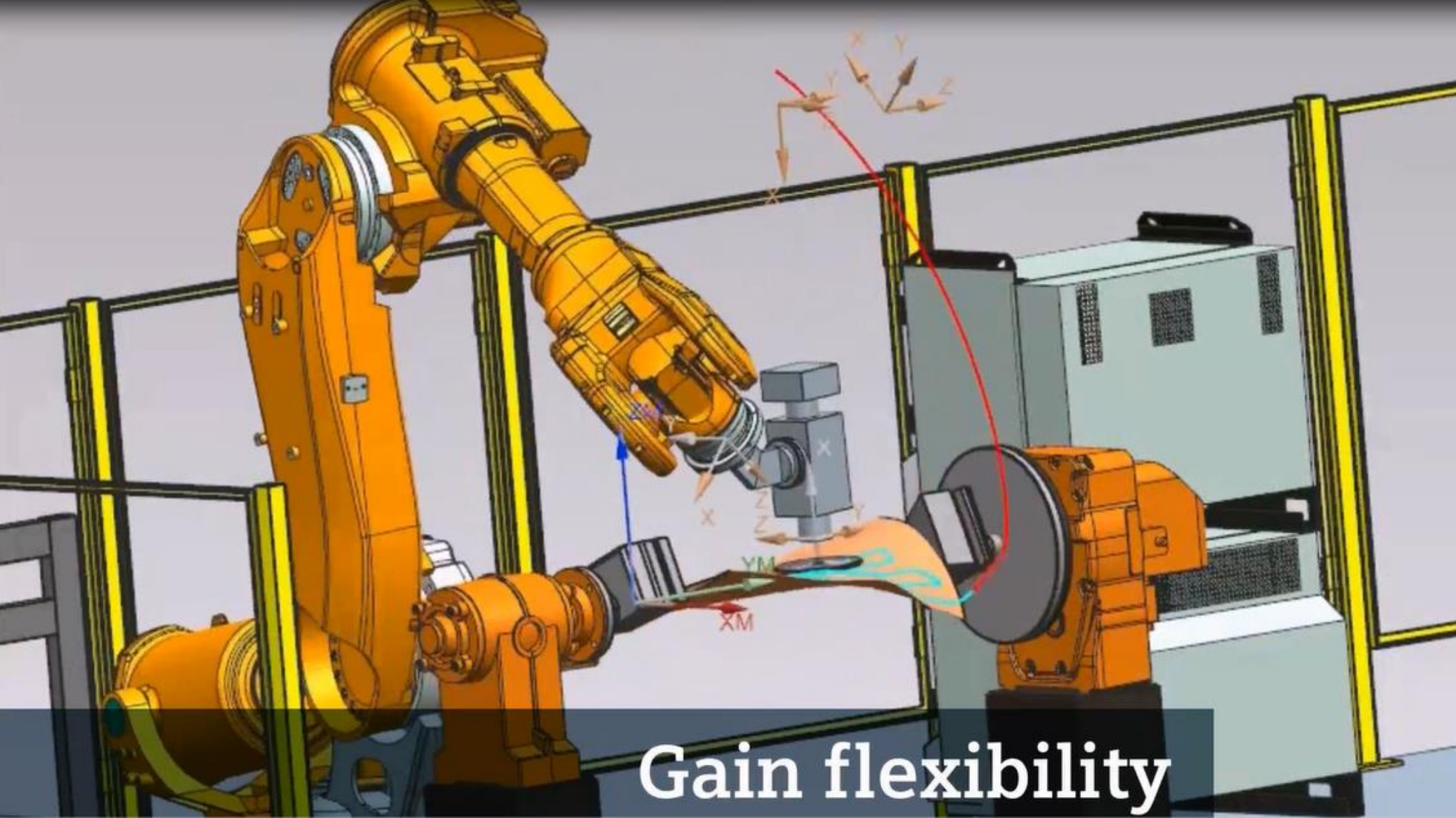






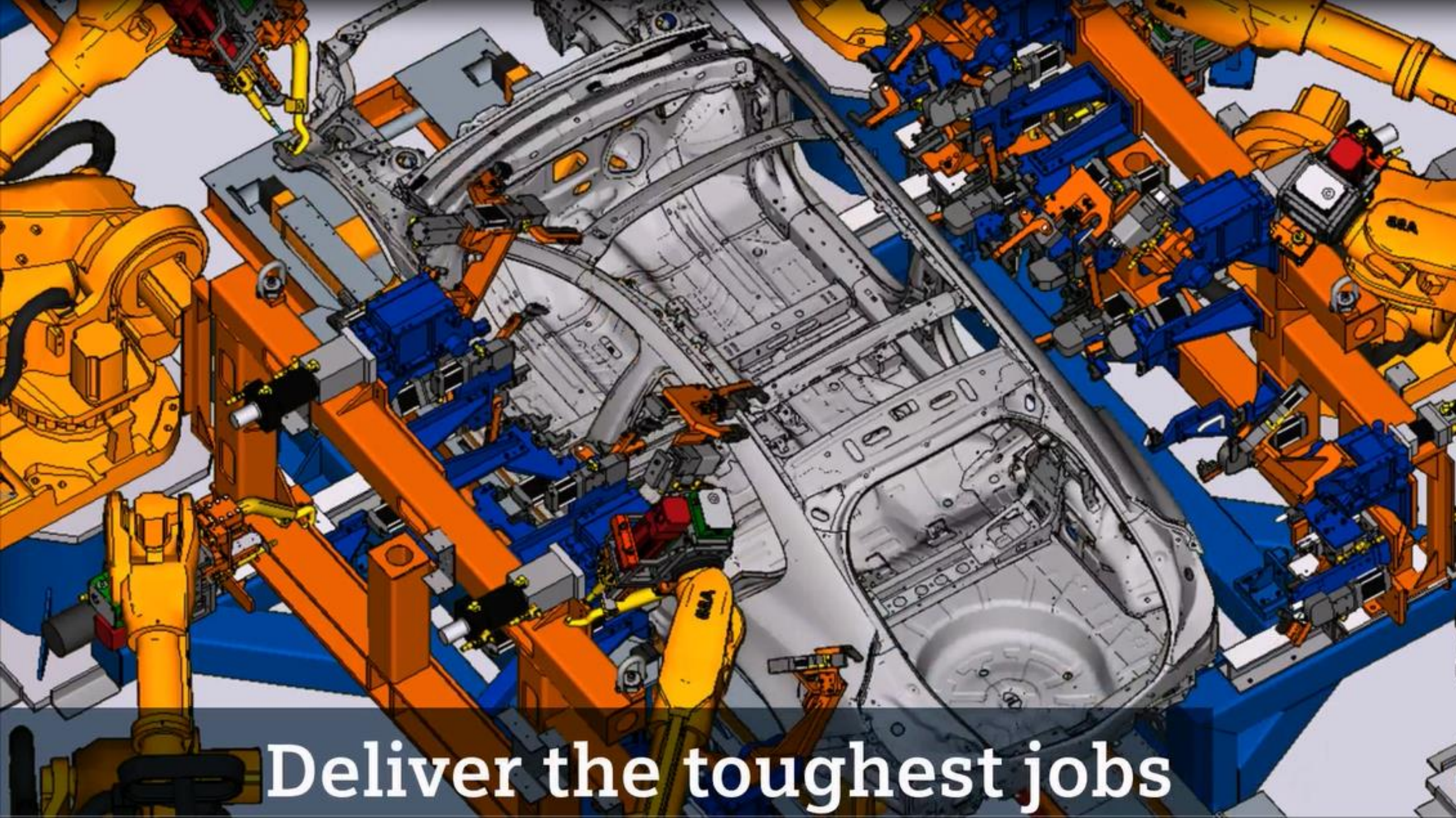
Adapt to new ways of working





Gain flexibility





Deliver the toughest jobs



Let's make it together  
**with the Digital Twin.**



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*[www.siemens.com/plm](http://www.siemens.com/plm)*